

CapMan

Company report

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Kasper Mella
+358 45 6717 150
kasper.mella@inderes.fi

✓ Inderes corporate customer

This report is a translation of the report “Katse tiukasti rahastoliiketoiminnassa” published 10/7/2024 at 7:50 am EEST

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Eyes firmly on the fund business

CapMan announced on Friday that it will sell its Service business for a 75 MEUR debt-free price. Even though the price was below our previous estimate, our view of CapMan's share value remains roughly unchanged. This is particularly explained by our increased estimate of the normal level of carried interest income. We therefore reiterate our EUR 2.1 target price and Accumulate recommendation.

Strategy sharpened, but the price of the Service business was below our estimates

CapMan announced that it will divest its service business CaPS and focus purely on managing alternative funds. Thus, the arrangement sharpens CapMan's strategy focus, which we consider positive. On the other hand, the 75 MEUR debt-free purchase price (including an additional consideration of 5 MEUR) was well below our estimate of the fair value of the business, so CapMan's management's view of the future of the business is thus more modest than our interpretations. This may stem from higher-than-expected investment needs in internationalization or a more moderate growth outlook for the business than we estimate. However, the transaction seemed to please the market as CapMan's share rose clearly on the day the transaction was announced.

CapMan records a huge one-off income from the transaction

The sale of the Service business resulted in big changes in our earnings forecasts for the coming years. Firstly, we have included the one-off earnings impact of the transaction (EUR 0.33 per share) in our forecast for this year. Secondly, we have removed CaPS from our forecasts starting from Q4 as the transaction is expected to be completed this month. We also made small revisions to other operating estimates. However, the significance of these is modest, and most of the forecast changes concerning continuing operations mainly stemmed from income shifting between years. Our cumulative EBIT forecast for 2024-2026 (excluding the impact of the Service business divestment) remained almost unchanged.

After the transaction, the balance sheet has plenty of extra capital

CapMan will receive some 60 MEUR in cash from the transaction. We expect the company will use part of the sum to repay interest-bearing debts, but have not otherwise taken a position on how the funds will be used. As a result, our total profit distribution estimates for the next few years have decreased by roughly the amount of the Service business' result. However, our dividend forecast for this year increased, as CapMan's Board of Directors estimated in the release that the upcoming dividend proposal will be EUR 0.14 per share. In any case, CapMan has liquid assets well above our current profit distribution forecasts. The company said it would use the additional funds either to grow the Management Company business or, in the absence of attractive acquisition/investment targets, for additional profit distribution.

Expected return is sufficient

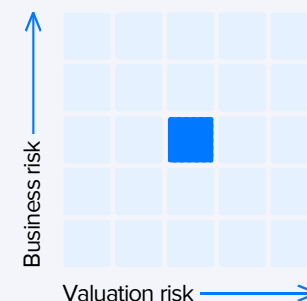
The sum of the parts provides a good starting point for CapMan's valuation, as the company's earnings components differ, e.g., in terms of risks. The value based on our SOTP calculation has remained unchanged at approximately EUR 2.1, even though the price from CaPS was somewhat below the value we previously gave the business. This is particularly explained by our increased estimate of the normal level of carried interest income. Our target price is in line with our sum of the parts, and despite the price rise following the transaction, we still consider the risk/reward ratio sufficient to justify a positive recommendation.

Recommendation

Accumulate
(was Accumulate)

EUR 2.10
(was EUR 2.10)

Share price:
1.92



Key figures

	2023	2024e	2025e	2026e
Revenue	59.4	71.0	65.0	74.5
growth-%	-12%	20%	-9%	15%
EBIT adj.	6.7	32.3	33.2	40.9
EBIT-% adj.	11.4 %	45.5 %	51.1 %	54.8 %
Net Income	1.3	73.5	20.5	26.0
EPS (adj.)	0.02	0.11	0.12	0.15

P/E (adj.)	>100	18.1	15.6	12.5
P/B	3.2	1.6	1.7	1.7
Dividend yield-%	4.4 %	7.3 %	7.2 %	8.0 %
EV/EBIT (adj.)	63.2	11.5	11.3	9.2
EV/EBITDA	68.7	4.1	10.8	8.8
EV/S	7.2	5.2	5.8	5.0

Source: Inderes

Guidance

(Unchanged)

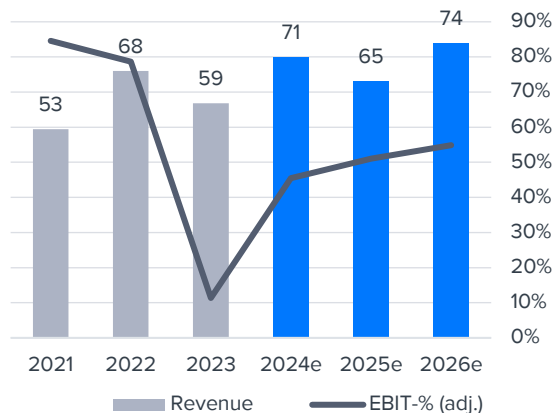
CapMan estimates assets under management will grow in 2024. The company also expects the profitability of commission income from continuing operations to grow during 2024. The estimates do not include possible items affecting comparability.

Share price



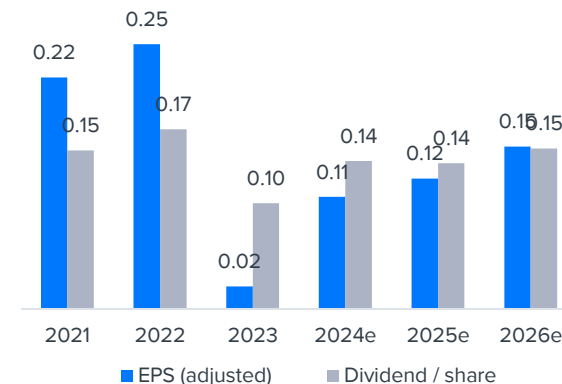
Source: Millistream Market Data AB

Revenue and EBIT-%



Source: Inderes

EPS and dividend



Source: Inderes



Value drivers

- New products in existing and new strategies
- The growth of product sizes and growth potential from new customers
- Good investment returns will be accompanied by rising carried interest income and on-balance sheet investment income
- Improving cost-efficiency
- Possible value creating acquisitions



Risk factors

- Weakening investment income and falling short of customer expectations
- Increased cost levels and high bargaining power of the personnel
- A general decline in the attractiveness of alternative asset classes
- Intensified price competition and lower fee levels for existing products
- High dependency of earnings on investment returns

Valuation	2024e	2025e	2026e
Share price	1.92	1.92	1.92
Number of shares, millions	176.9	177.4	177.9
Market cap	340	340	340
EV	370	376	374
P/E (adj.)	18.1	15.6	12.5
P/E	4.6	16.6	13.1
P/B	1.6	1.7	1.7
P/S	4.8	5.2	4.6
EV/Sales	5.2	5.8	5.0
EV/EBITDA	4.1	10.8	8.8
EV/EBIT (adj.)	11.5	11.3	9.2
Payout ratio (%)	34%	119%	104%
Dividend yield-%	7.3 %	7.2 %	8.0 %

Source: Inderes

CapMan records a huge one-off income from the transaction

Earnings impacts of the arrangement are considerable

The sale of the Service business resulted in big changes in our earnings forecasts for the coming years. Firstly, we have included the one-off earnings impact of the transaction (EUR 0.33 per share) in our forecast for this year. Secondly, we have removed CaPS from our forecasts starting from Q4 as the divestment is expected to take place this month.

Other forecast changes remain moderate

We also made some small revisions to other operating estimates. The most significant changes are related to the investment portfolio, where we lowered the growth forecasts for the portfolio size a bit, as the company will focus mainly on investments in its funds. This naturally also slightly decreased our earnings forecasts, as we made no changes to our expectations of the return level of the portfolio.

In addition, we revised our expectations concerning the timing of carried interest income. Our forecast for cumulative carried interest income for the strategy

period has, in turn, risen slightly. In the next few years, we expect an average carried interest income of 10 MEUR (was ~9 MEUR), with a stronger focus for 2026-2027.

Our new sales forecasts have also been fine-tuned. Our growth forecasts for Wealth's investment programs and allocation mandates decreased slightly, as the development has fallen short of expectations in recent times. This has naturally been affected by the changed market situation, which at least temporarily has reduced the popularity of private equity funds.

We also moved the launch of the next infrastructure fund forward by one year. Our new sales forecast for real estate funds has increased slightly as the portfolio of open funds during the strategy period focuses on this asset class.

Most of the forecast changes resulted primarily in income shifts between years, and our cumulative EBIT estimate for 2024-2026 (excluding the impact of the Service business divestment) remained almost unchanged.

The deal generates extra cash

CapMan receives approximately 60 MEUR in cash from its Service business. We expect the company will use part of the sum to repay interest-bearing debts (20-25 MEUR), but have at this point not otherwise taken a position on how the funds will be used. As a result, our total profit distribution estimates for the next few years have decreased by roughly the amount of the Service business' result. However, our dividend forecast for this year increased, as CapMan's Board of Directors estimated in the release that the upcoming dividend proposal will be EUR 0.14 per share.

In any case, CapMan has liquid assets well above our current profit distribution forecasts. The company said it would use the additional funds either to grow the Management Company business or, in the absence of attractive acquisition/investment targets, for additional profit distribution.

Estimate revisions MEUR / EUR	2024e	2024e	Change %	2025e	2025e	Change %	2026e	2026e	Change %
	Old	New		Old	New		Old	New	
Revenue	73.2	71.2	-3%	80.6	65.0	-19%	82.8	74.5	-10%
EBIT (exc. NRIs)	33.4	89.4	168%	45.7	33.0	-28%	46.9	40.7	-13%
EBIT	31.1	87.2	180%	44.5	31.8	-28%	45.7	39.5	-14%
PTP	26.4	82.4	213%	38.9	27.9	-28%	39.9	35.0	-12%
EPS (excl. NRIs)	0.11	0.43	289%	0.18	0.13	-29%	0.19	0.15	-17%
DPS	0.12	0.14	17%	0.17	0.14	-21%	0.17	0.15	-11%

Source: Inderes

Expected return is sufficient

The sum of the parts provides a good starting point for CapMan's valuation, as the company's various earnings components differ, e.g., in terms of risks. The value based on our SOTP calculation has remained unchanged at approximately EUR 2.1, even though the price from CaPS was somewhat below the value we gave the business. This is particularly explained by our increased estimate of the normal level of carried interest income.

Despite the price increase, we still consider the safety margin offered by the current price to be sufficient to justify a positive recommendation.

Sum of the parts provides the best value indication

We have valued the Management Company business that generates recurring fees at 16x EV/EBIT and this year's earnings forecast. This generates an enterprise value (EV) of 240 MEUR for the Management Company business. The EV is supported by low investment needs, a good growth outlook and a moderate level of risk.

We have applied a 10x multiple to carried interest income and our estimate of the average level of carried interest income (~10 MEUR). So, the present value of carried interest income is 100 MEUR in our calculations. The multiple is quite conservative, as it does not consider the growth in the recurring business, which, thanks to increasing fund sizes, should raise the performance-based fee component over time in line with the AUM. On the other hand, the company's evidence of its ability to stably forge corresponding carried interest income is still lacking, so we believe that caution is justified at this stage.

In addition, CapMan has a large amount of balance sheet investments that we have valued at the balance sheet value of the assets while the company applies the fair value method in its accounting. Thus, the value

of CapMan's investment portfolio is 162 MEUR. The present value of Group expenses and other items is around -82 MEUR in our calculations. Considering the minority holdings in the Management Company business (-32 MEUR) and net debt (20 MEUR, only cash that exceeds the business needs and the CaPS transaction sum are included), the sum of CapMan's parts is approximately EUR 2.1 per share.

We have valued the extra cash of approximately 60 MEUR resulting from the CaPS divestment to the corresponding value, as there is currently no visibility for how the funds will be used. At the same time, we note that this is only relevant for the valuation if the assets are reinvested in the business and growth. In this case, the effect can be either positive (ROIC>WACC) or negative (ROIC<WACC).

Fund returns ultimately drive the company value

In the longer term, the key driver of the share is the return of CapMan's funds, as successful investment operations support new sales and increase carried interest income and investment income on the balance sheet. However, in the short term, uncertainty surrounding earnings forecasts remains high due to the more difficult fundraising market.

Acquisitions can also be a clear driver for the stock, and we give a significant probability that the company will be part of a larger M&A transaction in the coming years (either a Dasos-type acquisition or a larger merger). In our opinion, the probability of this option increased slightly with the Service business divestment, as the company now has a significant amount of extra cash on its balance sheet. With these funds, the company stated that it is considering accelerating the growth of its Management Company business, which we interpret as referring above all to the possibility of acquisitions.

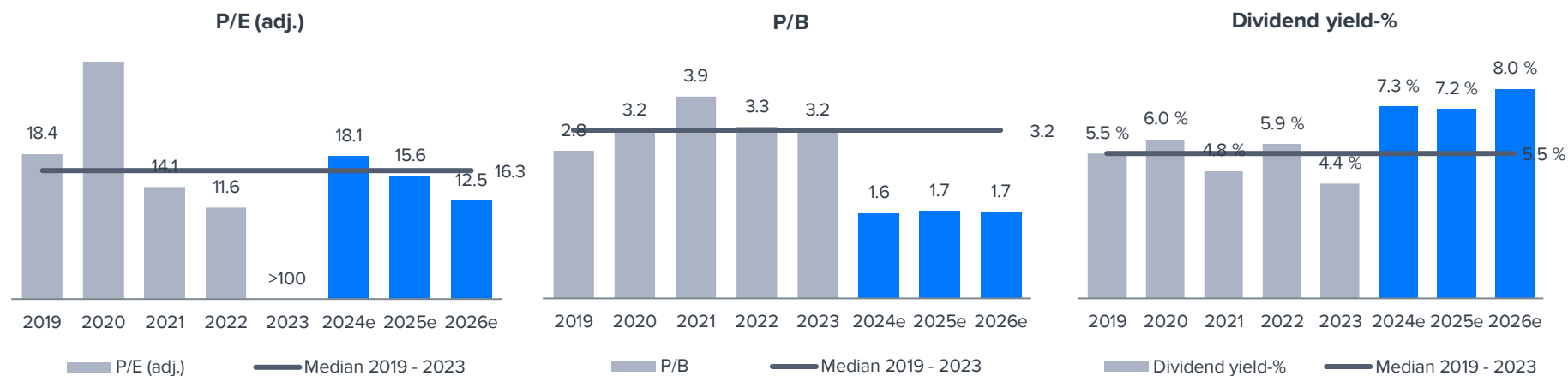
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P/E	4.6	16.6	13.1
P/B	1.6	1.7	1.7
P/S	4.8	5.2	4.6
EV/Sales	5.2	5.8	5.0
EV/EBITDA	4.1	10.8	8.8
EV/EBIT (adj.)	11.5	11.3	9.2
Payout ratio (%)	34%	119%	104%
Dividend yield-%	7.3 %	7.2 %	8.0 %

Source: Inderes

Valuation table

Valuation	2019	2020	2021	2022	2023	2024e	2025e	2026e	2027e
Share price	2.36	2.32	3.10	2.90	2.29	1.92	1.92	1.92	1.92
Number of shares, millions	152.2	155.8	156.6	158.1	158.6	176.9	177.4	177.9	178.4
Market cap	359	361	486	458	363	340	340	340	340
EV	385	395	513	506	426	370	376	374	374
P/E (adj.)	18.4	70.3	14.1	11.6	>100	18.1	15.6	12.5	12.4
P/E	25.7	70.3	14.1	11.6	>100	4.6	16.6	13.1	13.1
P/B	2.8	3.2	3.9	3.3	3.2	1.6	1.7	1.7	1.7
P/S	7.3	8.4	9.2	6.8	6.1	4.8	5.2	4.6	4.4
EV/Sales	7.9	9.2	9.7	7.5	7.2	5.2	5.8	5.0	4.9
EV/EBITDA	15.4	28.7	11.1	8.8	68.7	4.1	10.8	8.8	8.6
EV/EBIT (adj.)	15.4	32.0	11.5	9.5	63.2	11.5	11.3	9.2	9.0
Payout ratio (%)	141.7 %	424.1 %	68.5 %	67.8 %	1179.0 %	33.7 %	119.3 %	103.9 %	110.1 %
Dividend yield-%	5.5 %	6.0 %	4.8 %	5.9 %	4.4 %	7.3 %	7.2 %	8.0 %	8.5 %

Source: Inderes



Peer group valuation

Peer group valuation	Market cap	EV	EV/EBIT		EV/EBITDA		EV/S		P/E		Dividend yield-%		P/B
Company	MEUR	MEUR	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e
Alexandria	82	80	7.4	7.2	6.2	6.0	1.8	1.6	10.0	10.6	7.7	8.2	2.4
Aktia	674	828							7.2	7.6	9.0	8.6	1.0
eQ	571	542	14.3	12.1	13.8	11.8	7.8	6.9	18.9	16.3	5.5	6.4	7.5
Evli	504	501	10.9	10.8	7.8	9.6	4.0	4.5	15.1	14.9	7.7	8.0	3.5
Taaleri	237	234	6.8	6.2	6.6	6.1	3.5	3.3	9.9	10.0	6.3	6.6	1.1
Titanium	109	95	10.0	10.0	9.3	9.2	4.2	4.1	14.4	14.3	7.8	7.8	6.4
United Bankers	208	189	8.8	9.3	7.9	8.3	3.2	3.0	13.0	14.3	5.7	6.0	3.6
CapMan (Inderes)	340	370	11.5	11.3	4.1	10.8	5.2	5.8	18.1	15.6	7.3	7.2	1.6
Average			9.7	9.3	8.6	8.5	4.1	3.9	12.6	12.6	7.1	7.3	3.6
Median			9.4	9.7	7.8	8.8	3.8	3.7	13.0	14.3	7.7	7.8	3.5
Diff-% to median			22%	17%	-47%	24%	39%	57%	39%	9%	-5%	-7%	-53%

Source: Refinitiv / Inderes

Income statement

Income statement	2022	Q1'23	Q2'23	Q3'23	Q4'23	2023	Q1'24	Q2'24	Q3'24e	Q4'24e	2024e	2025e	2026e	2027e
Revenue	67.5	15.1	16.5	13.7	14.1	59.4	18.4	18.4	16.9	17.4	71.0	65.0	74.5	76.9
Management company business	55.9	12.5	13.7	11.1	11.0	48.2	15.4	15.1	14.1	15.9	60.4	64.5	74.0	76.4
Service business	11.1	2.6	2.7	2.5	2.8	10.6	2.9	3.1	2.8	1.0	9.8	0.0	0.0	0.0
Investment business	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.6	0.0	0.1	0.1	0.3	0.5	0.2	0.2	0.0	0.5	0.8	0.5	0.5	0.5
EBITDA	57.3	0.9	4.6	5.2	-4.4	6.2	7.8	6.1	9.2	66.5	89.5	34.8	42.7	43.2
Depreciation	-4.2	-0.4	-0.4	-0.4	-0.4	-1.5	-0.5	-0.7	-0.7	-0.7	-2.5	-3.0	-3.2	-3.2
EBIT (excl. NRI)	53.1	0.5	4.2	4.8	-2.8	6.7	8.5	5.8	8.8	9.1	32.3	33.2	40.9	41.4
EBIT	53.1	0.5	4.2	4.8	-4.8	4.7	7.3	5.4	8.46	65.8	87.0	31.8	39.5	40.1
Management company business	22.3	3.2	5.0	3.6	0.5	12.2	6.3	4.3	4.7	5.2	20.4	22.2	29.7	29.9
Service business	3.0	1.5	1.5	1.4	1.6	6.0	1.7	1.7	1.7	57.6	62.7	0.0	0.0	0.0
Investment business	35.7	-2.5	-0.4	0.9	-4.5	-6.6	2.1	1.0	3.1	4.6	10.9	17.6	18.2	18.7
Other	-7.9	-1.6	-1.9	-1.1	-2.4	-6.9	-2.8	-1.6	-1.1	-1.5	-6.9	-8.0	-8.4	-8.6
Net financial items	-5.5	-0.5	-0.3	-0.1	0.3	-0.7	-0.9	-1.1	-1.4	-1.4	-4.8	-3.9	-4.5	-4.5
PTP	47.6	0.0	3.8	4.7	-4.5	4.0	6.4	4.3	7.06	64.4	82.2	27.9	35.0	35.6
Taxes	-6.6	0.7	0.2	-1.1	-0.4	-0.6	-1.5	-0.4	-1.1	-0.8	-3.8	-5.6	-7.0	-7.1
Minority interest	-1.4	-0.5	-0.7	-0.2	-0.7	-2.0	-2.4	-1.3	-0.6	-0.6	-5.0	-1.8	-2.0	-2.3
Net earnings	39.6	0.3	3.3	3.4	-5.7	1.3	2.5	2.6	5.4	62.9	73.5	20.5	26.0	26.2
EPS (adj.)	0.25	0.00	0.02	0.02	-0.02	0.02	0.02	0.02	0.03	0.04	0.11	0.12	0.15	0.15
EPS (rep.)	0.25	0.00	0.02	0.02	-0.04	0.01	0.01	0.01	0.03	0.36	0.42	0.12	0.15	0.15

Key figures	2022	Q1'23	Q2'23	Q3'23	Q4'23	2023	Q1'24	Q2'24	Q3'24e	Q4'24e	2024e	2025e	2026e	2027e
Revenue growth-%	27.9 %	6.1 %	-6.7 %	-13.8 %	-28.7 %	-12.1 %	21.9 %	11.2 %	23.0 %	23.9 %	19.6 %	-8.5 %	14.7 %	3.2 %
Adjusted EBIT growth-%	19.0 %	-97.2 %	-70.4 %	-62.1 %	-137.0 %	-87.3 %	1511.0 %	39.8 %	83.4 %	-430.2 %	379.0 %	2.8 %	23.2 %	1.4 %
EBITDA-%	84.9 %	6.1 %	27.6 %	37.6 %	-31.4 %	10.4 %	42.2 %	33.4 %	54.4 %	381.3 %	126.1 %	53.5 %	57.3 %	56.2 %
Adjusted EBIT-%	78.6 %	3.5 %	25.3 %	35.0 %	-19.6 %	11.4 %	46.4 %	31.8 %	52.2 %	52.3 %	45.5 %	51.1 %	54.8 %	53.9 %
Net earnings-%	58.7 %	2.0 %	20.2 %	24.7 %	-40.3 %	2.3 %	13.6 %	14.3 %	32.0 %	361.1 %	103.4 %	31.6 %	34.9 %	34.1 %

Source: Inderes

Balance sheet

Assets	2022	2023	2024e	2025e	2026e
Non-current assets	183	173	211	210	208
Goodwill	7.9	7.9	30.9	30.9	30.9
Intangible assets	0.1	0.0	11.9	10.6	9.2
Tangible assets	3.6	4.1	4.2	4.3	4.3
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	170	159	162	162	162
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	1.8	1.9	1.9	1.9	1.9
Current assets	87.6	68.0	137	108	114
Inventories	0.0	0.0	0.0	0.0	0.0
Other current assets	5.8	6.5	10.0	10.0	10.0
Receivables	26.3	20.5	24.9	26.0	29.8
Cash and equivalents	55.6	41.0	102	72.0	74.5
Balance sheet total	270	241	348	318	323

Source: Inderes

Liabilities & equity	2022	2023	2024e	2025e	2026e
Equity	142	115	211	207	208
Share capital	0.8	0.8	37.8	37.8	37.8
Retained earnings	65.5	52.9	111	106	108
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	38.4	38.4	38.4	38.4	38.4
Other equity	35.4	21.1	21.1	21.1	21.1
Minorities	2.1	1.9	3.0	3.0	3.0
Non-current liabilities	108	98.9	110	86.5	86.5
Deferred tax liabilities	8.4	6.0	6.0	6.0	6.0
Provisions	0.0	0.0	0.0	0.0	0.0
Interest bearing debt	91.9	92.5	104	80.0	80.0
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	7.3	0.5	0.5	0.5	0.5
Current liabilities	20.8	27.5	26.8	24.7	28.0
Interest bearing debt	1.1	1.4	0.0	0.0	0.0
Payables	18.4	24.2	24.9	22.7	26.1
Other current liabilities	1.2	1.9	1.9	1.9	1.9
Balance sheet total	271	242	348	318	323

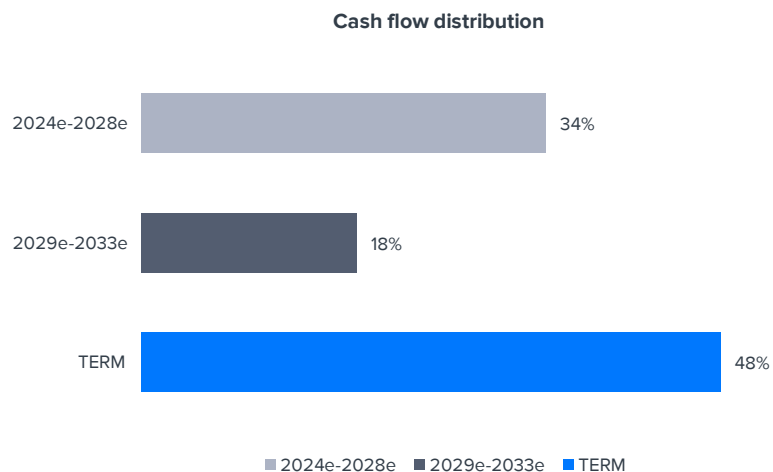
DCF calculation

DCF model	2023	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	TERM
Revenue growth-%	-12.1%	19.6%	-8.5%	14.7%	3.2%	4.0%	4.0%	4.0%	3.0%	3.0%	2.5%	2.5%
EBIT-%	7.9%	122.5%	49.0%	53.0%	52.1%	50.0%	49.0%	48.0%	47.0%	45.0%	45.0%	45.0%
EBIT (operating profit)	4.7	87.0	31.8	39.5	40.1	40.0	40.8	41.5	41.9	41.3	42.3	
+ Depreciation	1.5	2.5	3.0	3.2	3.2	3.0	2.9	2.8	2.8	2.8	2.8	
- Paid taxes	-3.2	-3.8	-5.6	-7.0	-7.1	-7.1	-7.3	-7.4	-7.5	-7.4	-7.6	
- Tax, financial expenses	-0.1	-0.2	-0.8	-0.9	-0.9	-0.9	-0.9	-0.9	-0.9	-0.9	-0.9	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	11.5	-7.1	-3.2	-0.5	-0.1	-0.2	-0.2	-0.2	-0.1	-0.1	-0.1	
Operating cash flow	14.4	78.4	25.2	34.3	35.1	34.8	35.3	35.9	36.2	35.7	36.5	
+ Change in other long-term liabilities	-6.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	8.1	-40.1	-1.7	-1.8	-1.9	-2.0	-2.1	-2.2	-2.3	-2.4	-2.5	
Free operating cash flow	15.6	38.3	23.5	32.5	33.2	32.8	33.2	33.7	33.9	33.3	34.0	
+/- Other	0.0	39.0	3.0	-3.0	-2.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	15.6	77.3	26.5	29.5	31.2	32.8	33.2	33.7	33.9	33.3	34.0	539
Discounted FCFF		75.7	23.8	24.3	23.6	22.8	21.2	19.7	18.2	16.4	15.4	244
Sum of FCFF present value		505	429	406	381	358	335	314	294	276	259	244
Enterprise value DCF		505										
- Interest bearing debt		-93.9										
+ Cash and cash equivalents		41.0										
-Minorities		-28.8										
-Dividend/capital return		-15.9										
Equity value DCF		407										
Equity value DCF per share		2.3										

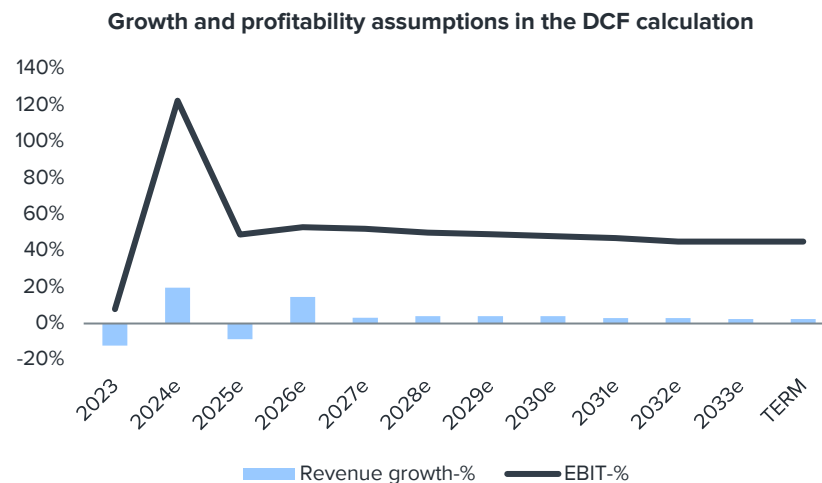
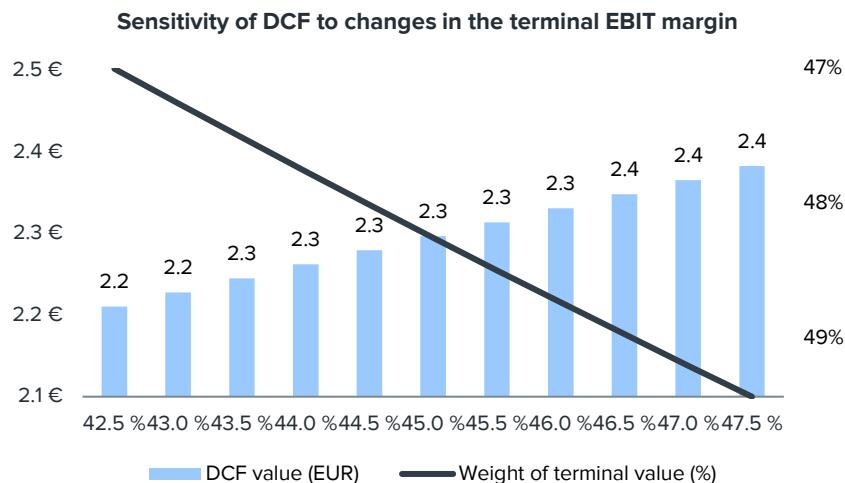
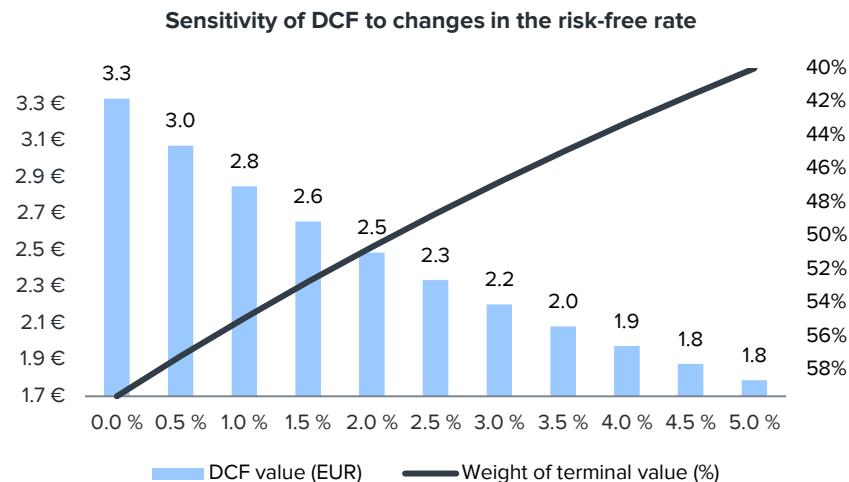
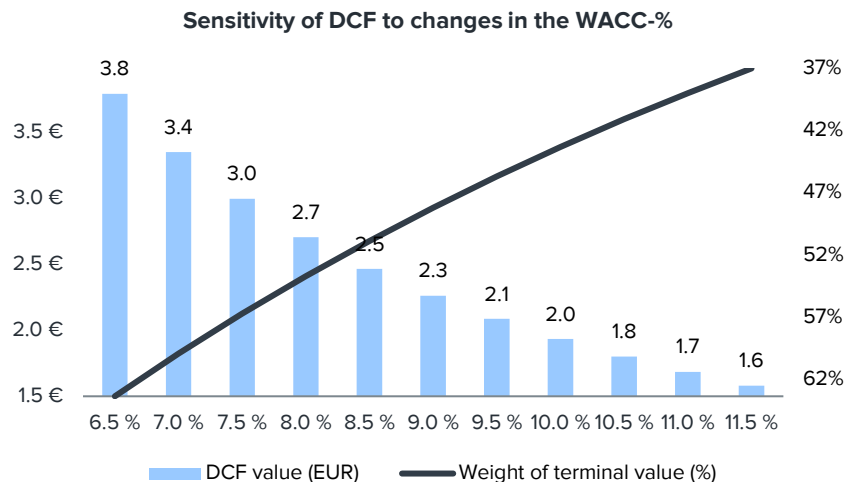
WACC

Tax-% (WACC)	20.0%
Target debt ratio (D/(D+E))	25.0%
Cost of debt	5.0%
Equity Beta	1.50
Market risk premium	4.75%
Liquidity premium	1.00%
Risk free interest rate	2.5%
Cost of equity	10.6%
Weighted average cost of capital (WACC)	9.0%

Source: Inderes



DCF sensitivity calculations and key assumptions in graphs



Source: Inderes. Note that the weight of the terminal value (%) is shown on an inverse scale for clarity.

Summary

Income statement	2021	2022	2023	2024e	2025e	Per share data	2021	2022	2023	2024e	2025e
Revenue	52.8	67.5	59.4	71.0	65.0	EPS (reported)	0.22	0.25	0.01	0.42	0.12
EBITDA	46.1	57.3	6.2	89.5	34.8	EPS (adj.)	0.22	0.25	0.02	0.11	0.12
EBIT	44.6	53.1	4.7	87.0	31.8	OCF / share	0.29	0.31	0.09	0.44	0.14
PTP	40.6	47.6	4.0	82.2	27.9	FCF / share	0.37	0.07	0.10	0.44	0.15
Net Income	34.3	39.6	1.3	73.5	20.5	Book value / share	0.80	0.89	0.71	1.17	1.15
Extraordinary items	0.0	0.0	-2.0	54.7	-1.4	Dividend / share	0.15	0.17	0.10	0.14	0.14
Balance sheet	2021	2022	2023	2024e	2025e	Growth and profitability	2021	2022	2023	2024e	2025e
Balance sheet total	240.3	270.5	241.4	348.0	317.7	Revenue growth-%	23%	28%	-12%	20%	-9%
Equity capital	127.4	142.1	115.1	210.8	206.5	EBITDA growth-%	236%	24%	-89%	1345%	-61%
Goodwill	15.3	7.9	7.9	30.9	30.9	EBIT (adj.) growth-%	262%	19%	-87%	379%	3%
Net debt	17.8	37.4	52.8	1.7	8.0	EPS (adj.) growth-%	564%	14%	-91%	396%	16%
Cash flow	2021	2022	2023	2024e	2025e	EBITDA-%	87.4 %	84.9 %	10.4 %	126.1 %	53.5 %
EBITDA	46.1	57.3	6.2	89.5	34.8	EBIT (adj.)-%	84.6 %	78.6 %	11.4 %	45.5 %	51.1 %
Change in working capital	0.2	-1.9	11.5	-7.1	-3.2	EBIT-%	84.6 %	78.6 %	7.9 %	122.5 %	49.0 %
Operating cash flow	46.0	49.1	14.4	78.4	25.2	ROE-%	28.8 %	29.8 %	1.1 %	45.8 %	10.0 %
CAPEX	-14.2	-37.3	8.1	-40.1	-1.7	ROI-%	21.9 %	23.8 %	2.1 %	33.2 %	10.6 %
Free cash flow	57.2	11.5	15.6	77.3	26.5	Equity ratio	53.0 %	52.6 %	47.7 %	60.6 %	65.0 %
Valuation multiples	2021	2022	2023	2024e	2025e	Gearing	14.0 %	26.3 %	45.9 %	0.8 %	3.9 %
EV/S	9.7	7.5	7.2	5.2	5.8						
EV/EBITDA	11.1	8.8	68.7	4.1	10.8						
EV/EBIT (adj.)	11.5	9.5	63.2	11.5	11.3						
P/E (adj.)	14.1	11.6	>100	18.1	15.6						
P/B	3.9	3.3	3.2	1.6	1.7						
Dividend-%	4.8 %	5.9 %	4.4 %	7.3 %	7.2 %						

Source: Inderes

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Sell	The 12-month risk-adjusted expected shareholder return of the share is very weak

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Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
8/9/2019	Buy	2.00 €	1.75 €
9/26/2019	Accumulate	2.00 €	1.87 €
11/1/2019	Reduce	2.10 €	2.06 €
1/31/2020	Buy	2.75 €	2.48 €
3/20/2020	Buy	2.00 €	1.52 €
4/7/2020	Accumulate	1.90 €	1.70 €
4/24/2020	Accumulate	1.90 €	1.76 €
8/7/2020	Accumulate	2.10 €	1.96 €
10/30/2020	Accumulate	2.10 €	1.93 €
2/5/2021	Accumulate	2.80 €	2.63 €
2/22/2021	Accumulate	2.80 €	2.68 €
4/30/2021	Accumulate	3.00 €	2.78 €
8/6/2021	Accumulate	3.30 €	3.04 €
10/28/2021	Accumulate	3.30 €	2.98 €
1/5/2022	Accumulate	3.30 €	3.10 €
2/4/2022	Accumulate	3.30 €	3.00 €
3/21/2022	Accumulate	3.10 €	2.81 €
4/29/2022	Buy	3.10 €	2.62 €
8/5/2022	Accumulate	3.30 €	3.09 €
10/28/2022	Accumulate	3.00 €	2.60 €
11/14/2022	Accumulate	3.00 €	2.58 €
2/3/2022	Accumulate	3.10 €	2.89 €
5/2/2023	Accumulate	2.90 €	2.59 €
8/4/2023	Accumulate	2.70 €	2.57 €
10/27/2023	Accumulate	2.40 €	2.06 €
2/8/2024	Accumulate	2.20 €	1.96 €
3/6/2024	Accumulate	2.20 €	1.94 €
5/6/2024	Reduce	2.20 €	2.10 €
6/3/2024	Accumulate	2.20 €	1.91 €
8/8/2024	Accumulate	2.10 €	1.78 €
10/7/2024	Accumulate	2.10 €	1.92 €



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Inderes Oyj

Itämerentori 2

FI-00180 Helsinki, Finland

+358 10 219 4690

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