

# Gabriel Holding A/S

## Company report

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# Growth curve delayed as short-term uncertainties arise

Following Gabriel's announcement last week to postpone its FY'23/24 financial reporting due to financial reporting challenges in the Group's Mexican subsidiary, along with new FY'24/25 guidance on its continuing operations, we have revised our estimates lower and now see higher short-term uncertainties until clarifying news is announced, potentially in the beginning of January 2025. Consequently, we lower our recommendation to Reduce (previously Accumulate), and lower our price target to DKK 225. In the short term, the attractiveness of the investment case is dominated by uncertainties and slower market recovery than expected, however, the long-term potential remains when the market turns more favorable and potentially also when more visibility about the FurnMaster carve-out and the Mexican production unit is provided.

## Growth curve postponed one year

We cut our estimates based on Gabriel's new FY'24/25 guidance and deeper understanding of FurnMaster. The FY'24/25 guidance shows continued growth and margin improvement of the ongoing business (Fabrics and SampleMaster). Our deeper insights into FurnMaster's share of revenue leads us to forecast the ongoing and discontinuing operations separately, with our growth curve focused on the ongoing operations, while applying a GDP-based growth to FurnMaster, with lower margins, to reflect the current challenges. We also push back our growth curve by one year given a slower recovery in furniture markets, and the FY'24/25 guidance suggesting ongoing weak, but stable markets.

## Delayed financial reporting may have some negative outcomes

As highlighted in our analyst comments from Friday, the initiated review of the financial reporting from the Mexican production unit may have some negative outcomes. Potential outcomes include a postponed sales process of the FurnMaster unit, as the production unit is under the FurnMaster unit in a carve-out process. It may also lead to a lower transaction price than expected, including from possible review-related write downs.

## Ongoing growth in continuing operations but estimates revised lower

Gabriel reported preliminary results for ongoing operations, with revenues of MDKK 483 (6% y/y growth) and EBIT of MDKK 19.7m (4.1% margin, up 1.2 percentage points). This growth occurred despite historic low real estate activity levels in Europe and globally. Group guidance remains at MDKK 880-930 in revenue and EBIT of MDKK 8-15, implying Q4 EBIT of MDKK -4 to -11, versus our estimate of MDKK 2.0. We reduce our forward estimates based on continued challenging market conditions and weaker FurnMaster forecast. Our EBIT estimates our now FY'23/24 MDKK 12.0 (previously MDKK 21.1), FY'24/25 MDKK 22.5 (previously MDKK 50.0) FY'25/26 MDKK 49.6 (previously MDKK 75.7), reflecting a growth curve delay of around one-year.

## Short-term uncertainties blur the long-term potential

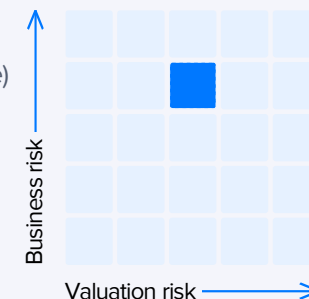
We continue to see long-term potential in Gabriel, and a sale of FurnMaster can de-risk the case and strengthen the balance sheet. However, we are now more cautious on the timing of the profitability turnaround, as there are several short-term uncertainties. We have lowered our target price and recommendation due to the downward adjusted estimates and increased risks. We will look for greater information regarding the carve-out process and Mexico situation when Gabriel report their FY'23/24 results now likely in January 2025.

## Recommendation

**Reduce**  
(prev. Accumulate)

**225 DKK**  
(prev. 300 DKK)

**Share price:**  
230 DKK



## Key indicators

	2023	2024e	2025e	2026e
<b>Revenue</b>	931.2	915.0	955.1	1005.1
<b>growth-%</b>	-13%	-2%	4%	5%
<b>EBIT adj.</b>	15.9	12.0	22.5	49.6
<b>EBIT-% adj.</b>	1.7 %	1.3 %	2.4 %	4.9 %
<b>Net Income</b>	-4.3	-5.2	5.6	31.2
<b>EPS (adj.)</b>	-2.29	-2.74	2.96	16.50

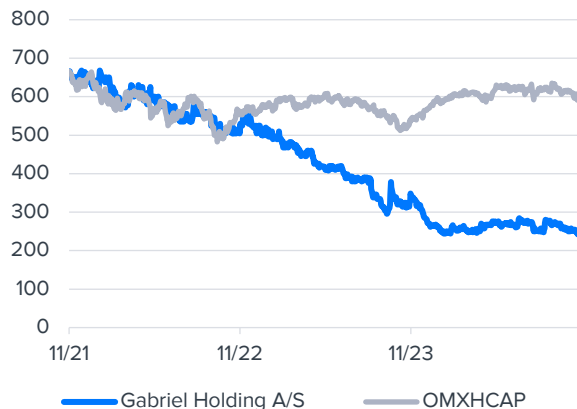
<b>P/E (adj.)</b>	neg.	neg.	77.6	13.9
<b>P/B</b>	1.8	1.4	1.3	1.2
<b>Dividend yield-%</b>	0.0 %	0.0 %	0.0 %	0.0 %
<b>EV/EBIT (adj.)</b>	59.0	64.2	33.4	14.6
<b>EV/EBITDA</b>	14.6	12.4	10.3	7.2
<b>EV/S</b>	1.0	0.8	0.8	0.7

Source: HC Andersen Capital

## Guidance (Unchanged/New guidance)

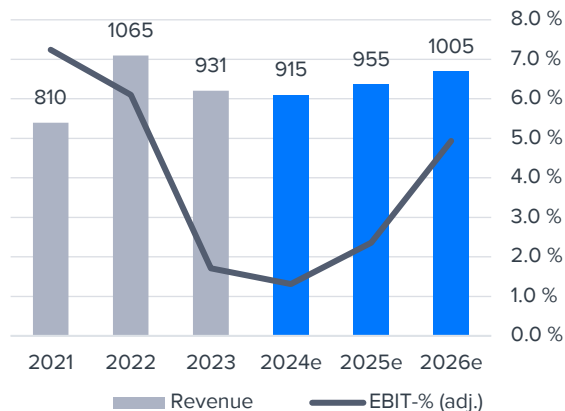
Gabriel Holding maintains its guidance for FY'23/24 revenue of DKK 880 – 930m and with an EBIT of DKK 8 - 15m. The guidance was upwardly adjusted on 15 April 2024. FY'24/25, guidance for ongoing operations is revenue of MDKK 485-530 (0-10% growth) and EBIT of MDKK 20-30.

### Share price



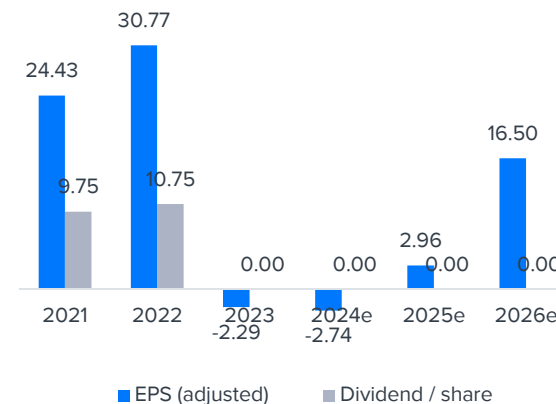
Source: S&P Capital IQ

### Revenue and EBIT-% (adj.)



Source: HC Andersen Capital

### EPS and DPS



Source: HC Andersen Capital



### Value drivers

- Return to revenue and margin growth supported by improving macro conditions
- Industry turnaround, return to the office, and modernize workspaces
- Solid market position with room to grow with market leading customers and further international expansion



### Risk factors

- Short-term uncertainties surrounding the FurnMaster carve-out, including in the Mexican subsidiary
- Highly cyclical business correlated with housing market conditions and interest rates
- Gabriel's debt is high relative to EBITDA, implying a significant risk if interest rates increase or earnings decline
- Low share liquidity

Note: Gabriel has skewed reporting periods. Fiscal year 2023/2024 is 1 Oct 2023 – 30 Sept 2024. In the above graphs and table to the right, 2024e reflects Gabriel's 2023/24 fiscal period. 2025e reflects fiscal period 2024/25 and 2026e reflects fiscal period 2025/26.

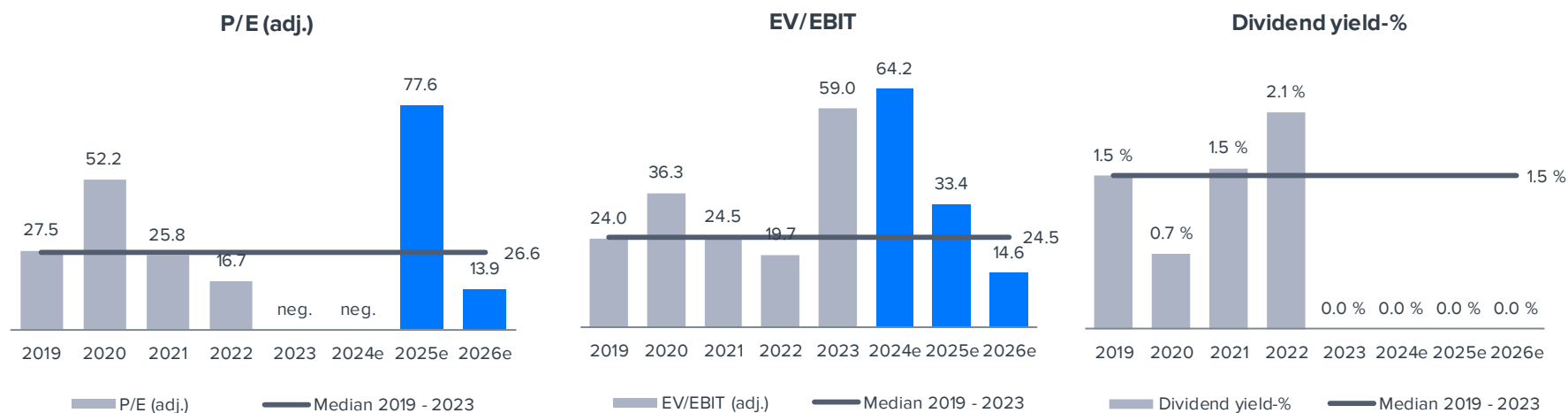
Valuation	2024e	2025e	2026e
Share price	230.0	230.0	230.0
Number of shares, millions	1.89	1.89	1.89
Market cap	435	435	435
EV	771	751	726
P/E (adj.)	neg.	77.6	13.9
P/E	neg.	77.6	13.9
P/FCF	27.9	13.3	13.3
P/B	1.4	1.3	1.2
P/S	0.5	0.5	0.4
EV/Sales	0.8	0.8	0.7
EV/EBITDA	12.4	10.3	7.2
EV/EBIT (adj.)	64.2	33.4	14.6
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: HC Andersen Capital

# Valuation table

Valuation	2019	2020	2021	2022	2023	2024e	2025e	2026e	2027e
Share price	712.0	690.0	630.0	515.0	306.0	<b>230.0</b>	<b>230.0</b>	<b>230.0</b>	<b>230.0</b>
Number of shares, millions	1.89	1.89	1.89	1.89	1.89	<b>1.89</b>	<b>1.89</b>	<b>1.89</b>	<b>1.89</b>
Market cap	1346	1304	1191	973	578	<b>435</b>	<b>435</b>	<b>435</b>	<b>435</b>
EV	1484	1522	1435	1282	940	<b>771</b>	<b>751</b>	<b>726</b>	<b>686</b>
P/E (adj.)	27.5	52.2	25.8	16.7	neg.	<b>neg.</b>	<b>77.6</b>	<b>13.9</b>	<b>9.3</b>
P/E	27.5	52.2	25.8	16.7	neg.	<b>neg.</b>	<b>77.6</b>	<b>13.9</b>	<b>9.3</b>
P/FCF	neg.	35.8	>100	neg.	35.6	<b>27.9</b>	<b>13.3</b>	<b>13.3</b>	<b>9.3</b>
P/B	4.8	4.6	3.7	2.7	1.8	<b>1.4</b>	<b>1.3</b>	<b>1.2</b>	<b>1.1</b>
P/S	1.9	1.8	1.5	0.9	0.6	<b>0.5</b>	<b>0.5</b>	<b>0.4</b>	<b>0.4</b>
EV/Sales	2.1	2.1	1.8	1.2	1.0	<b>0.8</b>	<b>0.8</b>	<b>0.7</b>	<b>0.6</b>
EV/EBITDA	18.3	18.9	14.9	11.9	14.6	<b>12.4</b>	<b>10.3</b>	<b>7.2</b>	<b>5.8</b>
EV/EBIT (adj.)	24.0	36.3	24.5	19.7	59.0	<b>64.2</b>	<b>33.4</b>	<b>14.6</b>	<b>10.2</b>
Payout ratio (%)	40.5 %	37.8 %	39.9 %	34.9 %	0.0 %	<b>0.0 %</b>	<b>0.0 %</b>	<b>0.0 %</b>	<b>30.0 %</b>
Dividend yield-%	1.5 %	0.7 %	1.5 %	2.1 %	0.0 %	<b>0.0 %</b>	<b>0.0 %</b>	<b>0.0 %</b>	<b>3.2 %</b>

Source: HC Andersen Capital



# Peer group valuation

Peer group valuation	Market cap	EV	EV/EBIT		EV/EBITDA		EV/S		P/E		Dividend yield-%		P/B
Company	MDKK	MDKK	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e
Culp, Inc.	448	408		10.8	33.2		0.3	0.2		17.5			0.9
<u>International customers/producers</u>													
MillerKnoll, Inc.	11,681	23,621	13.7	12.3	8.8	8.1	1.0	0.9	12.8	11.5	2.5%	2.5%	1.3
Steelcase Inc.	10,664	12,609	14.1	11.5	7.5	7.0	0.6	0.6	15.4	13.7	3.0%	3.0%	1.8
HNI Corporation	18,554	21,673	15.1	12.6	9.6	8.3	1.1	0.9	17.0	14.9			2.5
<u>Danish cyclical small/mid cap</u>													
HusCompagniet A/S	1,297	1,534	24.4	18.8	14.6	12.3	0.7	0.7	37.6	19.2		1.2%	0.5
TCM Group A/S	693	978	19.6	16.5	13.3	10.4	0.8	0.8	20.5	22.5	1.1%	4.1%	0.9
H+H International A/S	1,307	2,388	43.5	30.4	12.4	9.4	0.9	0.9	70.0	83.8			0.9
<b>Gabriel Holding A/S (HCA)</b>	<b>435</b>	<b>771</b>	<b>64.2</b>	<b>33.4</b>	<b>12.4</b>	<b>10.3</b>	<b>0.8</b>	<b>0.8</b>	<b>-83.9</b>	<b>77.6</b>	<b>0.0%</b>	<b>0.0%</b>	<b>1.4</b>
<b>Average</b>			<b>21.7</b>	<b>16.1</b>	<b>14.2</b>	<b>9.3</b>	<b>0.8</b>	<b>0.7</b>	<b>28.9</b>	<b>26.2</b>	<b>2.2%</b>	<b>2.7%</b>	<b>1.3</b>
<b>Median</b>			<b>17.3</b>	<b>12.6</b>	<b>12.4</b>	<b>8.8</b>	<b>0.8</b>	<b>0.8</b>	<b>18.8</b>	<b>17.5</b>	<b>2.5%</b>	<b>2.8%</b>	<b>0.9</b>
<b>Diff-% to median</b>			<b>271%</b>	<b>165%</b>	<b>0%</b>	<b>17%</b>	<b>5%</b>	<b>-5%</b>	<b>-547%</b>	<b>342%</b>	<b>N/A</b>	<b>N/A</b>	<b>49%</b>

Source: HC Andersen Capital, Capital IQ

# Income statement

Income statement	2022	2023	Q1'24	Q2'24	Q3'24	Q4'24e	2024e	2025e	2026e	2027e
<b>Revenue</b>	<b>1065</b>	<b>931</b>	<b>228</b>	<b>241</b>	<b>231</b>	<b>215</b>	<b>915</b>	<b>955</b>	<b>1005</b>	<b>1070</b>
Fabrics	1062	928	227	241	230	214	912	952	1002	1066
Letting offices	3.4	3.2	0.8	0.7	0.8	0.8	3.2	3.4	3.6	3.8
<b>EBITDA</b>	<b>107</b>	<b>64.3</b>	<b>15.9</b>	<b>19.1</b>	<b>19.3</b>	<b>4.5</b>	<b>58.8</b>	<b>72.6</b>	<b>101</b>	<b>119</b>
Depreciation	-42.6	-48.3	-12.7	-11.9	-10.7	-11.5	-46.8	-50.1	-50.9	-51.5
<b>EBIT (excl. NRI)</b>	<b>64.9</b>	<b>15.9</b>	<b>3.2</b>	<b>7.3</b>	<b>8.6</b>	<b>-7.1</b>	<b>12.0</b>	<b>22.5</b>	<b>49.6</b>	<b>67.2</b>
<b>EBIT</b>	<b>64.9</b>	<b>15.9</b>	<b>3.2</b>	<b>7.3</b>	<b>8.6</b>	<b>-7.1</b>	<b>12.0</b>	<b>22.5</b>	<b>49.6</b>	<b>67.2</b>
Fabrics	62.7	13.7	2.5	7.0	8.0	-7.6	9.9	22.4	49.4	67.0
Letting offices	2.2	2.2	0.7	0.3	0.6	0.5	2.1	0.1	0.2	0.2
Share of profits in assoc. compan.	0.1	0.4	-0.2	-0.2	0.6	0.4	0.5	0.4	1.0	2.0
Net financial items	15.5	-13.8	-6.0	-2.8	-3.2	-4.6	-16.6	-15.9	-11.3	-10.6
<b>PTP</b>	<b>80.6</b>	<b>2.6</b>	<b>-3.0</b>	<b>4.2</b>	<b>6.0</b>	<b>-11.2</b>	<b>-4.1</b>	<b>7.0</b>	<b>39.2</b>	<b>58.6</b>
Taxes	-22.4	-6.9	-1.2	0.3	-2.6	2.4	-1.1	-1.4	-8.0	-11.9
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net earnings</b>	<b>58.2</b>	<b>-4.3</b>	<b>-4.2</b>	<b>4.5</b>	<b>3.4</b>	<b>-8.9</b>	<b>-5.2</b>	<b>5.6</b>	<b>31.2</b>	<b>46.8</b>
<b>EPS (adj.)</b>	<b>30.77</b>	<b>-2.29</b>	<b>-2.20</b>	<b>2.38</b>	<b>1.78</b>	<b>-4.70</b>	<b>-2.74</b>	<b>2.96</b>	<b>16.50</b>	<b>24.74</b>
<b>EPS (rep.)</b>	<b>30.77</b>	<b>-2.29</b>	<b>-2.20</b>	<b>2.38</b>	<b>1.78</b>	<b>-4.70</b>	<b>-2.74</b>	<b>2.96</b>	<b>16.50</b>	<b>24.74</b>
<b>Key figures</b>	<b>2022</b>	<b>2023</b>	<b>Q1'24</b>	<b>Q2'24</b>	<b>Q3'24</b>	<b>Q4'24e</b>	<b>2024e</b>	<b>2025e</b>	<b>2026e</b>	<b>2027e</b>
<b>Revenue growth-%</b>	31.5 %	-12.6 %	-5.7 %	-3.7 %	3.5 %	-0.4 %	-1.7 %	4.4 %	5.2 %	6.4 %
<b>Adjusted EBIT growth-%</b>	10.7 %	-75.5 %	-60.4 %	-44.3 %	-392.6 %	207.4 %	-24.7 %	87.5 %	120.5 %	35.6 %
<b>EBITDA-%</b>	10.1 %	6.9 %	7.0 %	7.9 %	8.4 %	2.1 %	6.4 %	7.6 %	10.0 %	11.1 %
<b>Adjusted EBIT-%</b>	6.1 %	1.7 %	1.4 %	3.0 %	3.7 %	-3.3 %	1.3 %	2.4 %	4.9 %	6.3 %
<b>Net earnings-%</b>	5.5 %	-0.5 %	-1.8 %	1.9 %	1.5 %	-4.1 %	-0.6 %	0.6 %	3.1 %	4.4 %

Source: HC Andersen Capital

# Balance sheet

Assets	2022	2023	2024e	2025e	2026e
<b>Non-current assets</b>	<b>385</b>	<b>394</b>	<b>397</b>	<b>398</b>	<b>403</b>
Goodwill	50.7	51.2	51.2	51.2	51.2
Tangible & intangible assets	277	287	290	290	295
Associated companies	32.0	32.3	32.8	33.3	33.8
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	25.0	23.2	23.2	23.2	23.2
<b>Current assets</b>	<b>483</b>	<b>420</b>	<b>420</b>	<b>413</b>	<b>423</b>
Inventories	246	224	221	215	220
Other current assets	14.6	17.4	20.1	20.1	20.1
Receivables	145	140	142	140	143
Cash and equivalents	77.1	38.5	38.0	38.2	40.2
<b>Balance sheet total</b>	<b>869</b>	<b>814</b>	<b>818</b>	<b>811</b>	<b>826</b>

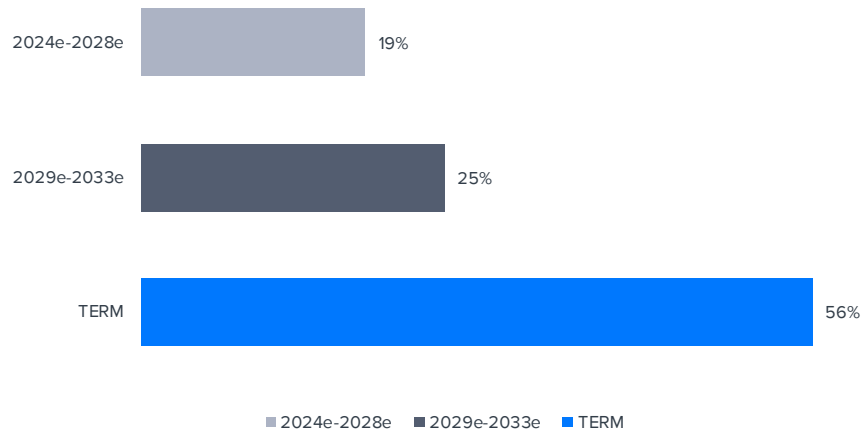
Source: HC Andersen Capital

Liabilities & equity	2022	2023	2024e	2025e	2026e
<b>Equity</b>	<b>359</b>	<b>327</b>	<b>321</b>	<b>327</b>	<b>358</b>
Share capital	37.8	37.8	37.8	37.8	37.8
Retained earnings	326	302	296	302	333
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	-5.2	-12.7	-12.7	-12.7	-12.7
Other equity	0.0	0.0	0.0	0.0	0.0
Minorities	0.0	0.0	0.0	0.0	0.0
<b>Non-current liabilities</b>	<b>83.3</b>	<b>84.1</b>	<b>84.0</b>	<b>84.0</b>	<b>84.0</b>
Deferred tax liabilities	10.0	12.0	12.0	12.0	12.0
Provisions	0.0	0.0	0.0	0.0	0.0
Interest bearing debt	73.3	72.0	72.0	72.0	72.0
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	0.0	0.0	0.0	0.0	0.0
<b>Current liabilities</b>	<b>427</b>	<b>403</b>	<b>412</b>	<b>400</b>	<b>384</b>
Interest bearing debt	313	328	332	312	290
Payables	62.5	40.4	50.3	57.3	62.8
Other current liabilities	51.3	34.8	29.6	30.1	30.7

# DCF calculation

DCF model	2023	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	TERM
Revenue growth-%	-12.6 %	-1.7 %	4.4 %	5.2 %	6.4 %	6.0 %	4.9 %	3.8 %	3.2 %	2.6 %	2.0 %	2.0 %
EBIT-%	1.7 %	1.3 %	2.4 %	4.9 %	6.3 %	7.9 %	8.6 %	9.6 %	8.1%	7.3%	7.3 %	7.3 %
<b>EBIT (operating profit)</b>	<b>15.9</b>	<b>12.0</b>	<b>22.5</b>	<b>49.6</b>	<b>67.2</b>	<b>90.0</b>	<b>102</b>	<b>119</b>	<b>103</b>	<b>94.9</b>	<b>96.8</b>	
+ Depreciation	48.3	50.2	50.1	50.9	51.5	51.7	52.4	52.7	52.9	52.9	52.9	
- Paid taxes	-28.6	-1.1	-1.4	-8.0	-11.9	-16.9	-19.7	-23.5	-20.3	-19.8	-20.5	
- Tax, financial expenses	-3.1	3.9	-3.4	-2.4	-2.3	-2.1	-1.8	-1.6	-1.3	-1.1	-0.8	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	5.1	3.3	15.0	-1.4	-1.5	-4.0	-4.3	-4.8	-2.5	-1.8	-5.7	
<b>Operating cash flow</b>	<b>51.0</b>	<b>68.4</b>	<b>82.9</b>	<b>88.7</b>	<b>103</b>	<b>119</b>	<b>129</b>	<b>142</b>	<b>131</b>	<b>125</b>	<b>123</b>	
+ Change in other long-term liabilities	4.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-39.6	-52.8	-50.1	-55.9	-56.5	-56.7	-57.4	-57.7	-52.9	-52.9	-52.9	
<b>Free operating cash flow</b>	<b>16.2</b>	<b>15.6</b>	<b>32.8</b>	<b>32.8</b>	<b>46.6</b>	<b>62.1</b>	<b>71.4</b>	<b>84.2</b>	<b>78.6</b>	<b>72.2</b>	<b>69.8</b>	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	16.2	15.6	32.8	32.8	46.6	62.1	71.4	84.2	78.6	72.2	69.8	1002
<b>Discounted FCFF</b>		<b>15.4</b>	<b>29.7</b>	<b>27.2</b>	<b>35.5</b>	<b>43.4</b>	<b>45.7</b>	<b>49.4</b>	<b>42.2</b>	<b>35.6</b>	<b>31.5</b>	<b>452</b>
Sum of FCFF present value		808	793	763	736	700	657	611	562	519	484	452
<b>Enterprise value DCF</b>		<b>808</b>										
- Interest bearing debt		-400.0										
+ Cash and cash equivalents		38.5										
-Minorities		0.0										
-Dividend/capital return		0.0										
<b>Equity value DCF</b>		<b>477</b>										
<b>Equity value DCF per share</b>		<b>252.4</b>										

Cash flow distribution



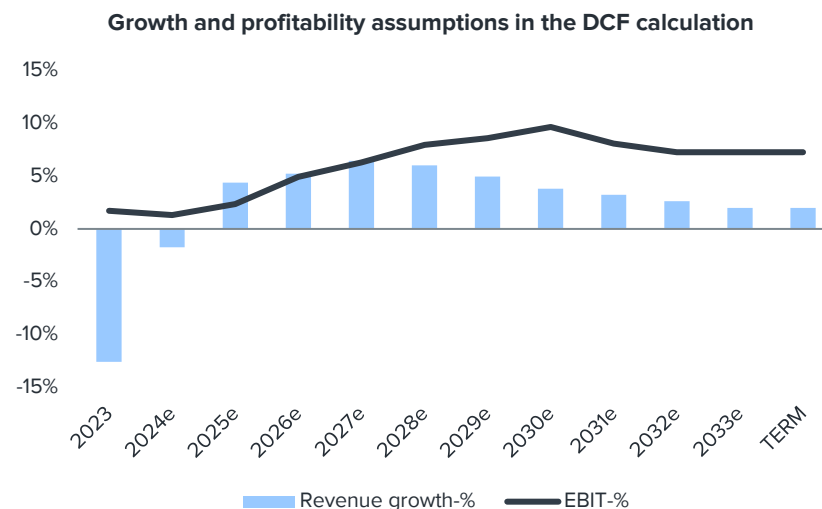
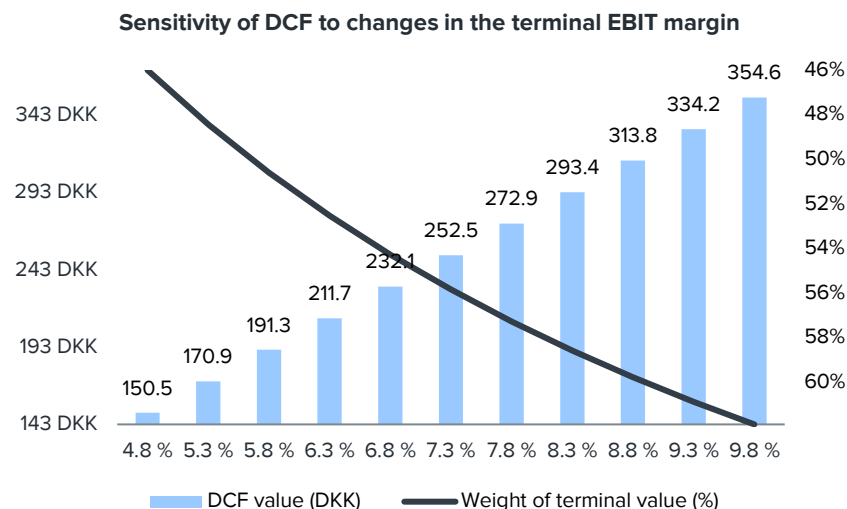
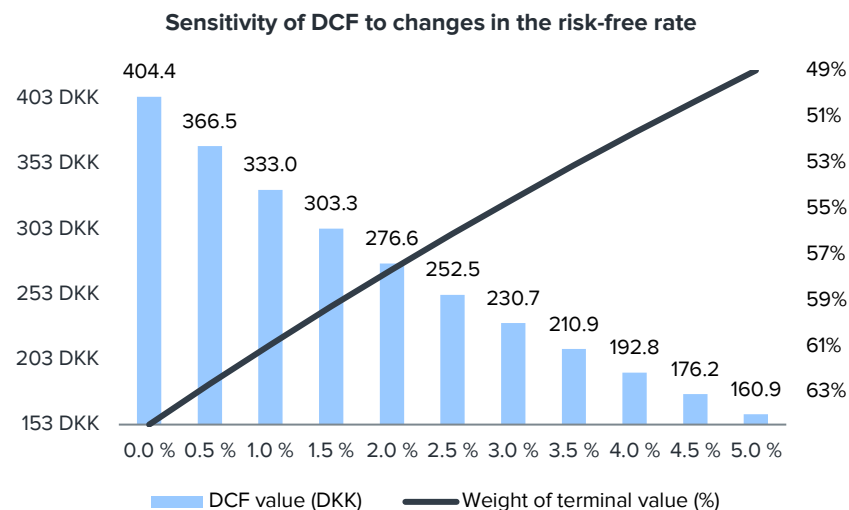
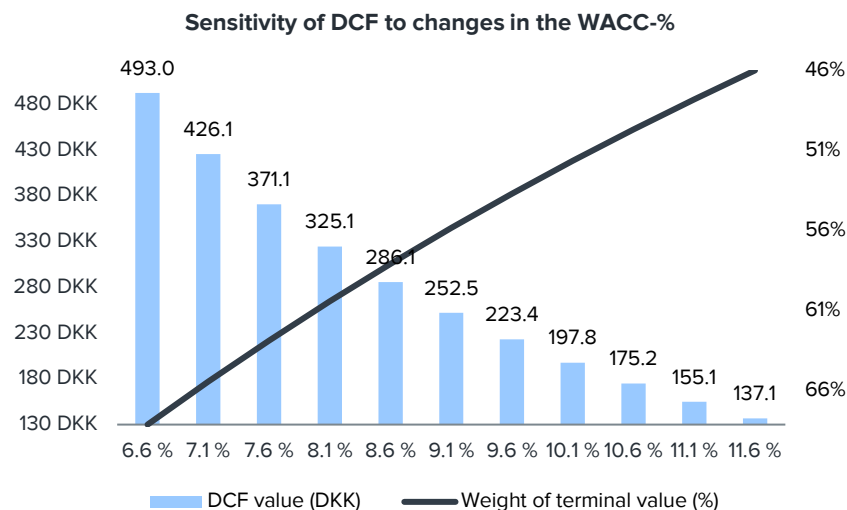
## WACC

Tax-% (WACC)	22.0 %
Target debt ratio (D/(D+E))	30.0 %
Cost of debt	5.50 %
Equity Beta	1.30
Market risk premium	4.75%
Liquidity premium	2.50%
Risk free interest rate	2.50 %
<b>Cost of equity</b>	<b>11.2 %</b>
<b>Weighted average cost of capital (WACC)</b>	<b>9.1 %</b>

Source: HC Andersen Capital



# DCF sensitivity calculations and key assumptions in graphs



Source: Inderes. Note that the weight of the terminal value (%) is shown on an inverse scale for clarity.

# Summary

Income statement	2021	2022	2023	2024e	2025e	Per share data	2021	2022	2023	2024e	2025e
Revenue	809.7	1065.0	931.2	915.0	955.1	EPS (reported)	24.43	30.77	-2.29	-2.74	2.96
EBITDA	96.5	107.5	64.3	62.2	72.6	EPS (adj.)	24.43	30.77	-2.29	-2.74	2.96
EBIT	58.6	64.9	15.9	12.0	22.5	OCF / share	21.98	-1.12	26.98	36.17	43.84
PTP	58.8	80.6	2.6	-4.1	7.0	FCF / share	2.64	-22.86	8.59	8.24	17.33
Net Income	46.2	58.2	-4.3	-5.2	5.6	Book value / share	170.44	189.81	172.80	170.06	173.02
Extraordinary items	0.0	0.0	0.0	0.0	0.0	Dividend / share	9.75	10.75	0.00	0.00	0.00
Balance sheet	2021	2022	2023	2024e	2025e	Growth and profitability	2021	2022	2023	2024e	2025e
Balance sheet total	731.2	868.5	813.8	817.7	811.0	Revenue growth-%	11%	32%	-13%	-2%	4%
Equity capital	322.1	358.7	326.6	321.4	327.0	EBITDA growth-%	20%	11%	-40%	-3%	17%
Goodwill	51.0	50.7	51.2	51.2	51.2	EBIT (adj.) growth-%	40%	11%	-75%	-25%	88%
Net debt	244.5	308.9	361.5	335.9	315.8	EPS (adj.) growth-%	85%	26%	-107%	20%	-208%
Cash flow	2021	2022	2023	2024e	2025e	EBITDA-%	11.9 %	10.1 %	6.9 %	6.8 %	7.6 %
EBITDA	96.5	107.5	64.3	62.2	72.6	EBIT (adj.)-%	7.2 %	6.1 %	1.7 %	1.3 %	2.4 %
Change in working capital	-42.3	-77.0	5.1	3.3	15.0	EBIT-%	7.2 %	6.1 %	1.7 %	1.3 %	2.4 %
Operating cash flow	41.5	-2.1	51.0	68.4	82.9	ROE-%	15.3 %	17.1 %	-1.3 %	-1.6 %	1.7 %
CAPEX	-37.3	-43.0	-39.6	-52.8	-50.1	ROI-%	10.9 %	12.7 %	2.3 %	1.7 %	3.2 %
Free cash flow	5.0	-43.2	16.2	15.6	32.8	Equity ratio	44.1 %	41.3 %	40.1 %	39.3 %	40.3 %
						Gearing	75.9 %	86.1 %	110.7 %	114.0 %	105.9 %
Valuation multiples	2021	2022	2023	2024e	2025e						
EV/S	1.8	1.2	1.0	0.8	0.8						
EV/EBITDA	14.9	11.9	14.6	12.4	10.3						
EV/EBIT (adj.)	24.5	19.7	59.0	64.2	33.4						
P/E (adj.)	25.8	16.7	neg.	neg.	77.6						
P/B	3.7	2.7	1.8	1.4	1.3						
Dividend-%	1.5 %	2.1 %	0.0 %	0.0 %	0.0 %						

Source: HC Andersen Capital

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Accumulate            The 12-month risk-adjusted expected shareholder return of the share is attractive

Reduce                 The 12-month risk-adjusted expected shareholder return of the share is weak

Sell                     The 12-month risk-adjusted expected shareholder return of the share is very weak

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## Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
30/08/2024	Accumulate	300.0 DKK	272.0 DKK
30/06/2024	Accumulate	295.0 DKK	260.0 DKK

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Our team of analysts has many years of experience in the financial markets, previously with leading Nordic institutions.

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