Canatu

Company report

10/22/2024 07:20 EEST

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Inderes corporate customer

This report is a summary translation of the report "Varovasti kasvutarinan kyytiin" published on 10/22/2024 at 7:19 am EEST

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Carefully aboard the growth story

We reiterate our EUR 13.0 target price but raise our recommendation to Accumulate (was Reduce). Canatu's stock has fallen by about 12% since our initiation of coverage report, and there have been no significant changes in the company's fundamentals in a good month's time. We believe Canatu is one of the most promising growth stories on the Helsinki stock exchange, and this is also still reflected in the high valuation of the share. However, since the price drop, the risk/reward ratio has improved, and we feel it favors cautious optimism about the stock.

Based on news flow, no significant changes have occurred in the growth story
Shortly after the SPAC listing, Canatu announced its first S-100 reactor delivery to a large customer in the semiconductor industry, which was already expected based on the information at the time of the listing. Canatu has announced that it will deliver the first two reactors this year. In the coming years, the ramp-up of the Reactor business will be key for the company's growth targets (2027: revenue >100 MEUR and adj. EBIT > 30%), as recurring revenue from royalties and non-discretionary consumables will start growing with it.

Over the past week, Canatu's stock has been declining, which may have been partly affected by ASML's Q3 report which was weaker than expected. The orders received in Q3 by ASML, which in practice holds a monopoly position in EUV lithography systems, and the outlook for 2025, were disappointing compared to expectations. The weaker demand outlook is particularly related to EUV lithography systems, which offhand sounds a little worrisome for Canatu. However, based on ASML's comments, customer demand for Low NA systems is shifting toward newer NXE:3800E systems, which is positive for Canatu. This system generation is the first where the power of EUV systems reaches a level where the properties of pellicles made of Canatu's CNT (carbon nanotube) are clearly improved compared to traditional pellicles that cannot properly withstand the higher heat load and mechanical stress. It is also worth noting that ASML still expects its revenue to grow (2024e 28 BNEUR vs. 2025e 30-35 BNEUR), so Canatu's potential EUV lithography equipment stock seems to continue to increase, as expected, although the development is somewhat more moderate than ASML's previous expectations.

A deep tech company developing advanced carbon nanotubes
Canatu develops advanced carbon nanotubes, related products and production equipment for the semiconductor industry, the automotive industry and medical diagnostics. In recent years, Canatu has moved from the technological development stage to commercialization and grown very quickly (2020-23 CAGR 108%). Canatu already has several significant customers and its proven mass production capability provides credibility for continued strong growth. The company's unique and patented method of manufacturing carbon nanotubes seems a clear competitive advantage, which we believe is reflected in the company's high gross margins through good pricing power (2023: 71%).

The risk/reward ratio turns cautiously positive
Despite the price drop, expectations of strong scalable growth have been priced in Canatu's valuation (2024e EV/S 13x-15x depending on warrants and earn-outs). With the company's investment profile and growth prospects, we believe a high valuation is justified and the risk/reward ratio now turns cautiously positive. We note that the current valuation still leaves no room for essential dents in the story. Using scenarios with different growth and profitability rates, we have estimated a wide value range of some EUR 6-20 for Canatu, which partly reflects the risks and opportunities associated with the company.

Recommendation

Accumulate
(was Reduce)

EUR 13.00
(was EUR 13.00)

Share price:
11.40

Business risk

Valuation risk
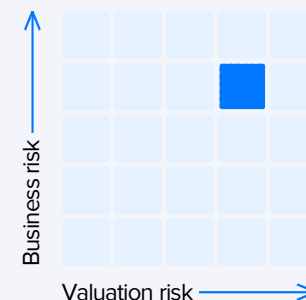
Key figures

|	2023	2024e	2025e	2026e
Revenue	13.6	22.7	30.3	41.3
growth-%	62%	67%	34%	36%
EBIT adj.	-0.6	-3.4	-2.4	-0.4
EBIT-% adj.	-4.7 %	-15.1 %	-7.9 %	-1.0 %
Net Income	-1.3	-4.0	-1.8	-0.3
EPS (adj.)	-0.04	-0.09	-0.04	0.01
P/E (adj.)	13.9	neg.	neg.	>100
P/B	2.6	3.5	3.6	3.6
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %
EV/EBIT (adj.)	8.1	neg.	neg.	neg.
EV/EBITDA	7.2	neg.	neg.	>100
EV/S	2.5	13.2	10.1	7.5

Source: Inderes

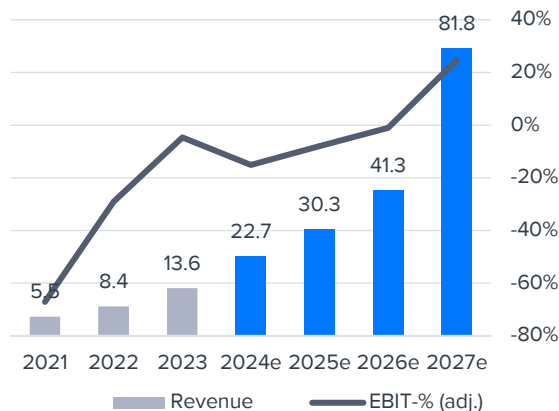## Guidance   (Unchanged)

Canatu's net turnover for the 2024 financial year is estimated to be between EUR 20 million and EUR 25 million..
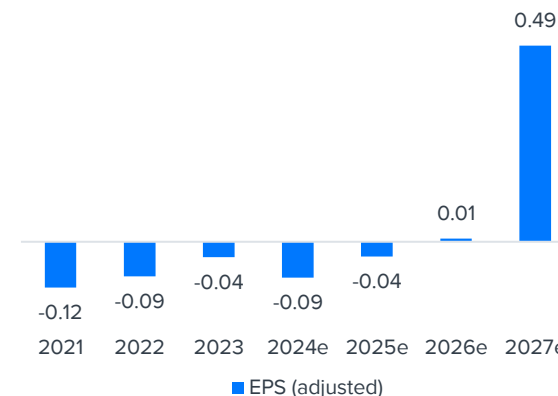
Share price
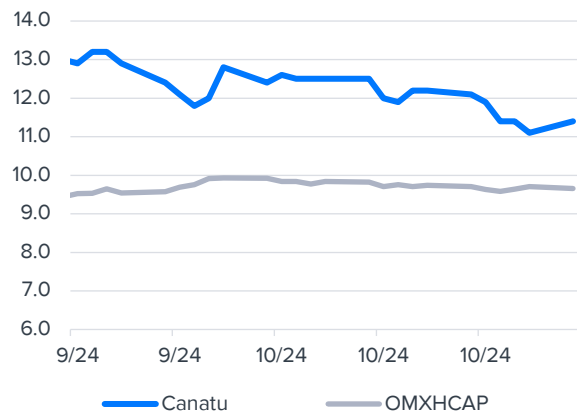
Source: Millistream Market Data AB

Revenue and EBIT-% (adj.)

Source: Inderes

EPS and dividend

Source: Inderes

Value drivers

- Growth in the semiconductor industry is the key value driver in the coming years
- Unique and patented manufacturing technology is a clear competitive advantage
- High gross margins indicate pricing power and clear scalability potential in profitability
- The automotive industry and diagnostics support longer-term growth outlook
- Optionality related to Canatu's technology and possible new application areas
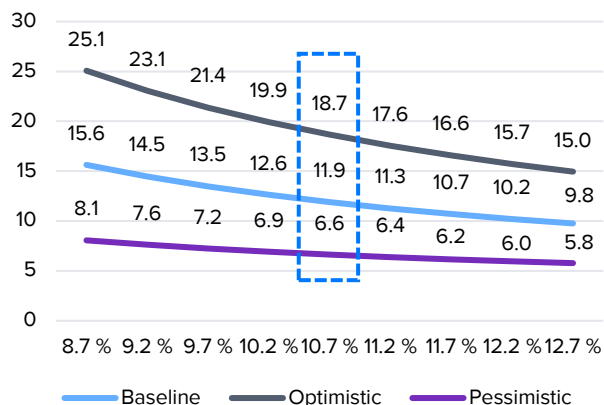- The capital-light business model allows for a high ROI

Risk factors

- Concentration, cyclicality and geopolitical risks in the semiconductor industry
- Dependency on individual significant customers
- Sustainability of the competitive advantage in Canatu's carbon nanotube manufacturing
- Competitive threat from other materials in Canatu's product areas
- The high valuation of the stock requires continued strong growth

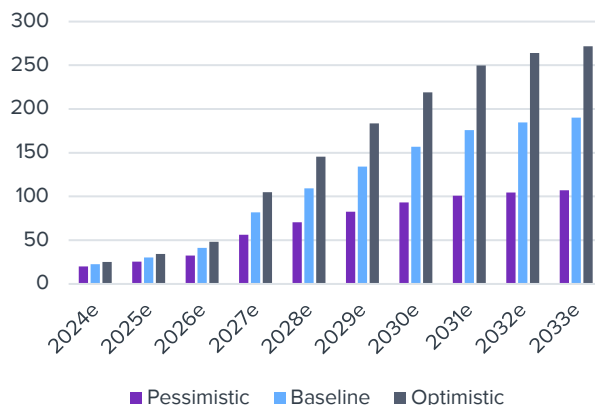| Valuation	Current	>12e	>13e	>14e
Number of shares, million	34.0	38.4	41.2	44.3
Market cap	387	438	470	505
EV	300	312	310	345
EV/S 2024e	13.2	13.7	13.7	15.2
EV/S 2027e	3.6	3.8	3.8	4.2
EV/S 2028e	2.5	2.6	2.6	2.9
EV/EBIT 2027e	14.7	15.2	15.2	16.9
EV/EBIT 2028e	8.1	8.4	8.4	9.4
DCF value per share	13.4	12.8	12.8	11.9

Multiples have been calculated at the current share price, but the variable is the number of shares and the capital raised from exercising warrants
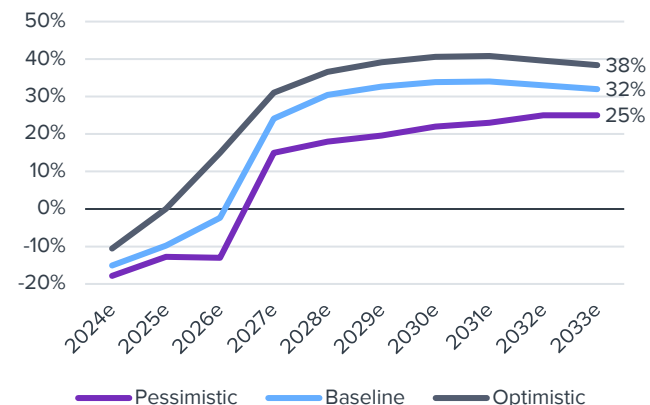
DCF scenarios and a summary of valuation methods
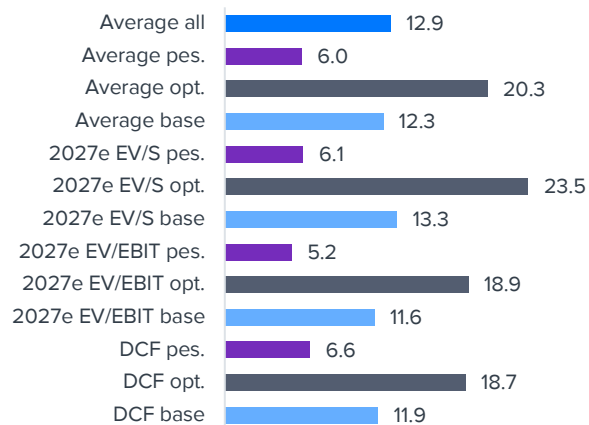
DCF value in different scenarios

	Optimistic	Baseline	Pessimistic
8.7 %	25.1	15.6	8.1
9.2 %	23.1	14.5	7.6
9.7 %	21.4	13.5	7.2
10.2 %	19.9	12.6	6.9
10.7 %	18.7	11.9	6.6
11.2 %	17.6	11.3	6.4
11.7 %	16.6	10.7	6.2
12.2 %	15.7	10.2	6.0
12.7 %	15.0	9.8	5.8

— Baseline — Optimistic — Pessimistic

Revenue in different scenarios (MEUR)

■ Pessimistic ■ Baseline ■ Optimistic

EBIT % in different scenarios

38%
32%
25%

— Pessimistic — Baseline — Optimistic

Summary of valuation methods (EUR/share)

Average all	12.9
Average pes.	6.0
Average opt.	20.3
Average base	12.3
2027e EV/S pes.	6.1
2027e EV/S opt.	23.5
2027e EV/S base	13.3
2027e EV/EBIT pes.	5.2
2027e EV/EBIT opt.	18.9
2027e EV/EBIT base	11.6
DCF pes.	6.6
DCF opt.	18.7
DCF base	11.9

Source: Inderes, valuation methods are explained in more detail in the initiation of coverage report

Scenarios up to 2027 and a summary of peer valuation

EV/EBIT

Scenarios by 2027	Pessimistic	Current estimates	Optimistic
Revenue	56.4	81.8	105.0
Growth (CAGR 24-27)	*43%*	*57%*	*67%*
EBIT % (adj.)	15%	25%	31%
EBIT (adj.)	8.5	20.3	32.6
x valuation multiple (EV/EBIT)	20x	27x	30x
EV 2027e (MEUR)	**169**	**547**	**977**
Net cash 2027e*	146	163	179
Value of share capital (MEUR)	**316**	**710**	**1,155**
Per share (EUR)	*7.1*	*16.0*	*26.1*
Potential	-37%	41%	129%
Annual expected return	*-14%*	*11%*	*30%*
Per share currently (EUR)	5.2	11.6	18.9

EV/Sales

Scenarios by 2027	Pessimistic	Current estimates	Optimistic
Revenue	56.4	81.8	105.0
Growth (CAGR 24-27)	*43%*	*57%*	*67%*
x valuation multiple (EV/S)	4x	8x	12x
EV 2027e (MEUR)	**226**	**655**	**1,260**
Net cash 2027e*	146	163	179
Value of share capital (MEUR)	**372**	**817**	**1,439**
Per share (EUR)	*8.4*	*18.5*	*32.5*
Potential	-26%	62%	185%
Annual expected return	*-9%*	*16%*	*39%*
Per share currently (EUR)	6.1	13.3	23.5

Peer group growth and EBIT % (median)
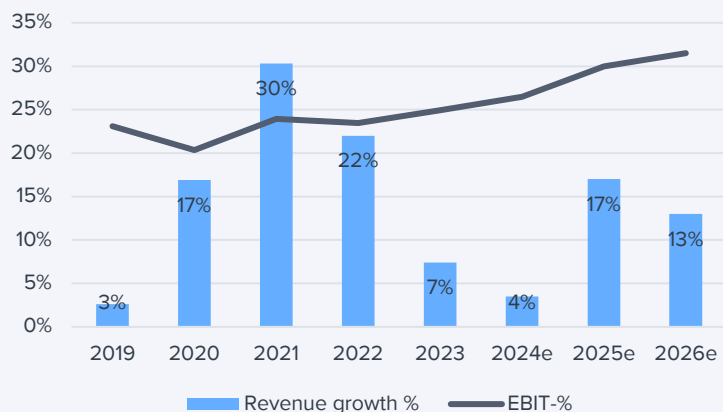
Peer group's EV/EBIT and EV/S

Source: Inderes, valuation methods are explained in more detail in the initiation of coverage report
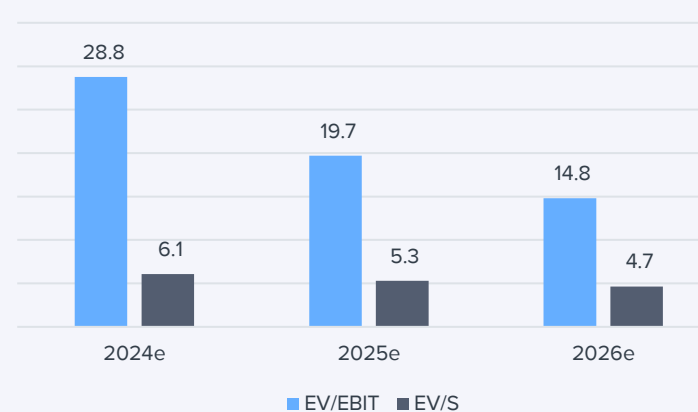
Valuation table

Valuation	2024e	2025e	2026e	2027e	2028e	2029e	2030e
Share price	11.4	11.4	11.4	11.4	11.4	11.4	11.4
Number of shares, millions	34.0	34.0	34.0	34.0	34.0	34.0	34.0
Market cap	387	387	387	387	387	387	387
EV	300	305	309	297	274	241	200
P/E (adj.)	neg.	neg.	>100	23.0	13.9	10.7	8.9
P/E	neg.	neg.	neg.	23.8	14.2	10.9	9.0
P/FCF	neg.	neg.	neg.	34.6	16.7	12.1	9.7
P/B	3.5	3.6	3.6	3.1	2.6	2.1	1.7
P/S	17.1	12.8	9.4	4.7	3.5	2.9	2.5
EV/Sales	13.2	10.1	7.5	3.6	2.5	1.8	1.3
EV/EBITDA	neg.	neg.	>100	12.5	7.2	4.9	3.4
EV/EBIT (adj.)	neg.	neg.	neg.	14.7	8.1	5.4	3.7
Payout ratio (%)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

Source: Inderes

EV/Sales

EV/EBIT

P/E (adj.)
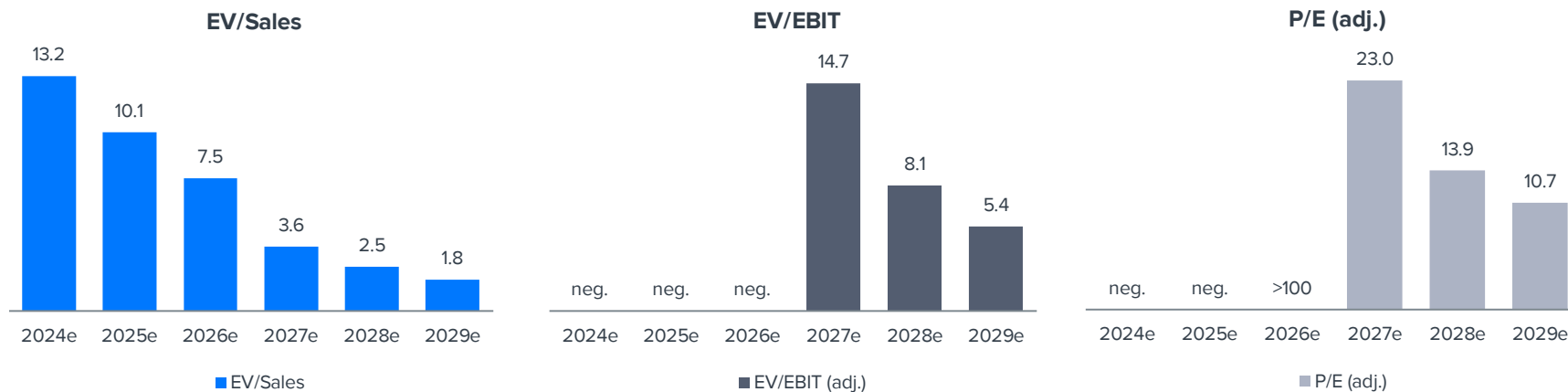
Peer group valuation

Peer group valuation	Market cap	EV	EV/EBIT		EV/EBITDA		EV/S		Lv:n kasvu-%		EBIT-%		Rule of 40
Company	MEUR	MEUR	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2025e
TSMC	808011	774295	21.3	16.4	14.0	10.8	9.5	7.6	32%	24%	45%	47%	71%
Intel	89487	115327	129.4	23.4	11.7	7.6	2.4	2.2	-3%	8%	2%	10%	18%
Micron	113504	118377	75.0	10.8	13.7	6.3	5.1	3.4	62%	53%	7%	31%	84%
Samsung	265366	216011	8.2	6.1	4.1	3.3	1.0	1.0	18%	10%	13%	16%	26%
SK Hynix	91689	103958	6.6	4.3	4.2	3.1	2.3	1.7	111%	32%	35%	40%	72%
Broadcom	773837	829105	32.2	24.5	28.4	23.4	17.4	14.8	44%	18%	54%	61%	79%
Qualcomm	175368	176770	14.6	13.4	13.1	12.0	5.0	4.6	8%	9%	34%	34%	43%
AMD	232499	229164	39.7	24.8	29.3	20.3	9.7	7.6	13%	28%	25%	31%	59%
Texas Instruments	166901	170772	35.1	27.6	26.7	21.0	11.8	10.4	-11%	13%	34%	38%	51%
Nvidia	3117803	3093544	40.4	28.4	40.2	27.5	26.7	18.7	112%	43%	66%	66%	109%
GlobalFoundries	20547	20008	28.8	18.2	9.1	7.8	3.2	2.9	-9%	13%	11%	16%	29%
ASML	265524	265073	30.4	23.7	27.5	21.9	9.5	8.1	2%	17%	31%	34%	51%
Applied Materials	141503	138963	19.2	16.6	18.2	16.0	5.6	5.0	3%	11%	29%	30%	41%
Lam Research	86953	86157	21.1	17.9	19.7	16.8	6.3	5.4	-14%	16%	30%	30%	46%
KLA Corporation	83726	85684	24.6	19.7	22.4	18.3	9.5	8.1	-6%	18%	39%	41%	59%
ASM	25644	25026	32.5	24.0	26.2	20.1	8.6	6.9	11%	25%	27%	29%	54%
VAT Group	11952	12192	43.2	30.4	37.1	26.9	11.8	9.2	10%	29%	27%	30%	59%
Besi	8415	8358	37.5	22.2	33.2	20.5	13.0	9.1	13%	42%	35%	41%	83%
Aixtron	1673	1594	11.6	10.2	10.5	9.2	2.5	2.5	0%	3%	22%	24%	27%
Teradyne	18942	18518	36.5	23.6	28.6	20.2	7.2	5.9	4%	23%	20%	25%	48%
Soitec	2894	2880	14.1	15.5	8.7	8.8	3.0	3.0	-10%	-2%	21%	19%	17%
Camtek	3520	3363	28.8	23.8	27.8	23.9	8.7	7.5	34%	16%	30%	31%	47%
Veeco Instruments	1594	1567	14.3	11.8	13.1	11.3	2.4	2.1	8%	11%	17%	18%	29%
Coherent	13970	19361	30.2	22.2	21.2	16.5	4.5	3.9	-9%	17%	15%	17%	34%
Axcelis Technologies	2772	2308	11.7	9.5	11.0	9.6	2.4	2.2	-8%	12%	21%	23%	35%
Entegris	14355	17875	26.0	21.2	20.2	16.9	5.9	5.2	-6%	14%	23%	24%	38%
Onto Innovation	9533	8809	36.9	26.8	33.9	24.9	9.8	8.3	22%	18%	26%	31%	49%
Mitsui Chemicals	4352	8213	20.9	8.7	7.5	6.3	0.8	0.7	-9%	6%	5%	6%	12%
Lintec	1539	1249	23.7	16.8	8.7	5.2	0.7	0.7	-3%	9%			
Tokyo Electron	68234	65406	26.3	17.8	21.3	15.2	5.8	4.6	-15%	27%		27%	54%
Lasertec	12390	12156	70.4	41.3	24.8	16.7	9.7	7.7	45%	25%			
Advantest	37582	37465			54.5	34.7	12.6	10.0	-12%	27%			
Canatu (Inderes)	**387**	**300**	neg.	neg.	neg.	neg.	**13.2**	**10.1**	**67%**	**34%**	**-15%**	**-8%**	**26%**
Average			**32.0**	**19.4**	**21.0**	**15.7**	**7.3**	**6.0**	**14%**	**19%**	**27%**	**30%**	
Median			**28.8**	**19.7**	**20.7**	**16.6**	**6.1**	**5.3**	**4%**	**17%**	**27%**	**30%**	
Diff-% to median							**118%**	**90%**					

Source: Refinitiv / Inderes

Summary of estimates

	2023	2024e	2025e	2026e	2027e	2028e	2029e	2030e
Semiconductor	11.1	**19.6**	**26.5**	**36.5**	**72.9**	**98.4**	**120**	**138**
growth-%		*76%*	*35%*	*38%*	*99%*	*35%*	*22%*	*15%*
Reactors		10.0	13.3	20.6	55.2	78.8	98.2	114
growth-%		*0.0 %*	*33%*	*55%*	*168%*	*43%*	*25%*	*16%*
CNT products		9.6	13.2	15.9	17.7	19.6	21.8	24.0
growth-%		*0.0 %*	*37%*	*21%*	*11%*	*11%*	*11%*	*10%*
Automotive	2.4	**3.1**	**3.8**	**4.8**	**8.9**	**10.9**	**13.2**	**15.8**
growth-%		*25%*	*25%*	*25%*	*87%*	*22%*	*21%*	*20%*
Medical diagnostic							**1.0**	**3.0**
growth-%								*200%*
Revenue total	13.6	**22.7**	**30.3**	**41.3**	**81.8**	**109**	**134**	**157**
growth-%	*62%*	*67%*	*34%*	*36%*	*98%*	*34%*	*23%*	*17%*
Gross margin	9.6	**15.9**	**21.2**	**28.9**	**57.3**	**76.5**	**93.9**	**110**
Gross margin-%	*71%*	*70%*	*70%*	*70%*	*70%*	*70%*	*70%*	*70%*
OPEX	-12.2	-18.8	-21.7	-26.9	-34.0	-39.1	-45.6	-51.7
% of sales	*90%*	*83%*	*72%*	*65%*	*42%*	*36%*	*34%*	*33%*
Other income	2.9	0.5	0.5	0.5	0.5	0.5	0.5	0.5
EBITDA	**0.3**	**-2.4**	**0.0**	**2.5**	**23.8**	**37.9**	**48.8**	**58.5**
EBITDA-%	*2%*	*-11%*	*0%*	*6%*	*29%*	*35%*	*36%*	*37%*
D&A	-0.9	-1.0	-3.0	-3.5	-4.1	-4.6	-5.0	-5.4
EBIT	**-0.6**	**-3.4**	**-3.0**	**-1.0**	**19.7**	**33.3**	**43.8**	**53.1**
EBIT-%	*-5%*	*-15%*	*-10%*	*-2%*	*24%*	*30%*	*33%*	*34%*
EBIT (adj,)	**-0.6**	**-3.4**	**-2.4**	**-0.4**	**20.3**	**33.9**	**44.3**	**53.7**
EBIT-% (adj.)	*-5%*	*-15%*	*-8%*	*-1%*	*25%*	*31%*	*33%*	*34%*
Net financials	-0.7	-1.6	0.7	0.6	0.6	0.7	0.7	0.7
Pre-tax profit	**-1.3**	**-5.0**	**-2.3**	**-0.4**	**20.3**	**34.0**	**44.5**	**53.8**
Taxes	0.0	1.0	0.5	0.1	-4.1	-6.8	-8.9	-10.8
Net income	**-1.3**	**-4.0**	**-1.8**	**-0.3**	**16.2**	**27.2**	**35.6**	**43.0**
EPS (adj.)	**-0.04**	**-0.09**	**-0.04**	**0.01**	**0.49**	**0.82**	**1.06**	**1.28**
EPS (reported)	**-0.04**	**-0.12**	**-0.05**	**-0.01**	**0.48**	**0.80**	**1.05**	**1.27**

Source: Inderes

Balance sheet

Assets	Pro forma	2024e	2025e	2026e
Non-current assets	**16.1**	**21.1**	**24.1**	**27.1**
Goodwill	0.0	0.0	0.0	0.0
Intangible assets	6.7	7.2	6.8	6.4
Tangible assets	9.4	13.9	17.3	20.7
Associated companies	0.0	0.0	0.0	0.0
Other investments	0.0	0.0	0.0	0.0
Other non-current assets	0.0	0.0	0.0	0.0
Deferred tax assets	0.0	0.0	0.0	0.0
Current assets	**109**	**95.3**	**90.6**	**88.5**
Inventories	0.4	0.5	0.6	0.8
Other current assets	0.0	0.0	0.0	0.0
Receivables	3.0	4.5	6.1	8.3
Cash and equivalents	106	90.3	83.9	79.4
Balance sheet total	**125**	**116**	**115**	**116**

Source: Inderes

Liabilities & equity	Pro forma	2024e	2025e	2026e
Equity	**113**	**109**	**107**	**107**
Share capital	0.1	0.1	0.1	0.1
Retained earnings	-3.0	-7.0	-8.8	-9.1
Hybrid bonds	0.0	0.0	0.0	0.0
Revaluation reserve	0.0	0.0	0.0	0.0
Other equity	116	116	116	116
Minorities	0.0	0.0	0.0	0.0
Non-current liabilities	**6.1**	**2.0**	**0.8**	**0.0**
Deferred tax liabilities	0.0	0.0	0.0	0.0
Provisions	0.0	0.0	0.0	0.0
Interest bearing debt	6.1	2.0	0.8	0.0
Convertibles	0.0	0.0	0.0	0.0
Other long term liabilities	0.0	0.0	0.0	0.0
Current liabilities	**5.9**	**5.3**	**6.7**	**8.6**
Interest bearing debt	1.2	1.2	1.2	1.2
Payables	4.6	4.1	5.5	7.4
Other current liabilities	0.0	0.0	0.0	0.0
Balance sheet total	**125**	**116**	**115**	**116**

DCF model

DCF model	2023	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	TERM
Revenue growth-%	62.1 %	66.8 %	33.6 %	36.4 %	98.0 %	33.6 %	22.7 %	16.9 %	12.1 %	5.0 %	3.0 %	3.0 %
EBIT-%	-4.7 %	-15.1 %	-9.8 %	-2.4 %	24.1 %	30.5 %	32.6 %	33.9 %	34.0 %	33.0 %	32.0 %	32.0 %
EBIT (operating profit)	**-0.6**	**-3.4**	**-3.0**	**-1.0**	**19.7**	**33.3**	**43.8**	**53.1**	**59.8**	**60.9**	**60.8**	
+ Depreciation	0.9	1.0	3.0	3.5	4.1	4.6	5.0	5.4	5.7	6.0	6.1	
- Paid taxes	0.0	1.0	0.5	0.1	-4.1	-6.8	-8.9	-10.8	-12.1	-12.3	-12.2	
- Tax, financial expenses	0.0	-0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
+ Tax, financial income	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.0	
- Change in working capital	0.5	-2.1	-0.3	-0.4	-1.6	-1.1	-1.0	-0.9	-0.8	-0.4	-0.2	
Operating cash flow	**0.8**	**-3.9**	**0.3**	**2.3**	**18.2**	**30.1**	**39.1**	**47.0**	**52.8**	**54.4**	**54.5**	
+ Change in other long-term liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-10.3	-6.0	-6.0	-6.5	-7.0	-7.0	-7.0	-7.0	-7.0	-7.0	-7.0	
Free operating cash flow	**-9.5**	**-9.9**	**-5.7**	**-4.2**	**11.2**	**23.1**	**32.1**	**40.0**	**45.8**	**47.4**	**47.5**	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	-9.5	-9.9	-5.7	-4.2	11.2	23.1	32.1	40.0	45.8	47.4	47.5	635
Discounted FCFF		**-9.7**	**-5.1**	**-3.4**	**8.1**	**15.1**	**18.9**	**21.3**	**22.1**	**20.6**	**18.7**	**250**
Sum of FCFF present value		356	366	371	374	366	351	332	311	289	268	250
Enterprise value DCF		**356**										
- Interest bearing debt		-7.3										
+ Cash and cash equivalents		106										
-Minorities		0.0										
-Dividend/capital return		0.0										
Equity value DCF		**457**										
Equity value DCF per share		**13.4**										
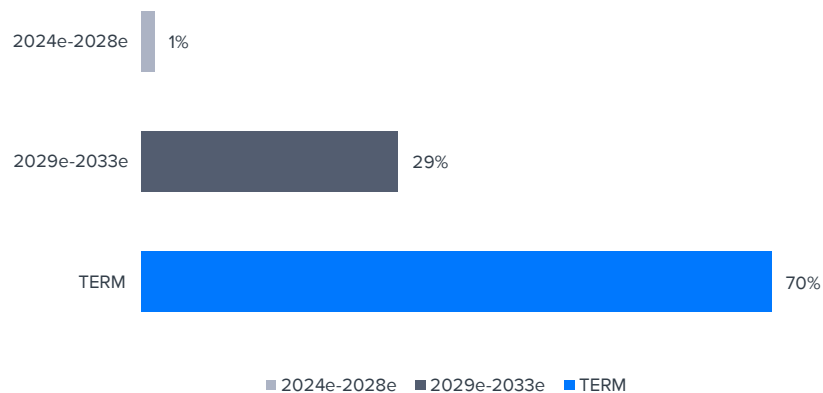
WACC	
Tax-% (WACC)	20.0 %
Target debt ratio (D/(D+E))	0.0 %
Cost of debt	8.0 %
Equity Beta	1.20
Market risk premium	4.75%
Liquidity premium	2.50%
Risk free interest rate	2.5 %
Cost of equity	**10.7 %**
Weighted average cost of capital (WACC)	**10.7 %**

Source: Inderes

Cash flow distribution

- 2024e-2028e: 1%
- 2029e-2033e: 29%
- TERM: 70%

Legend: ■ 2024e-2028e ■ 2029e-2033e ■ TERM

DCF sensitivity calculations and key assumptions in graphs

Sensitivity of DCF to changes in the WACC-%

Bars (DCF value EUR): 20.1, 18.3, 16.8, 15.5, 14.4, 13.4, 12.6, 11.9, 11.2, 10.6, 10.1

Left axis: 9.6 €, 11.6 €, 13.6 €, 15.6 €, 17.6 €, 19.6 €

Right axis (inverse): 63%, 65%, 67%, 69%, 71%, 73%, 75%, 77%

X-axis: 8.2 %, 8.7 %, 9.2 %, 9.7 %, 10.2 %, 10.7 %, 11.2 %, 11.7 %, 12.2 %, 12.7 %, 13.2 %

Legend: DCF value (EUR) — Weight of terminal value (%)
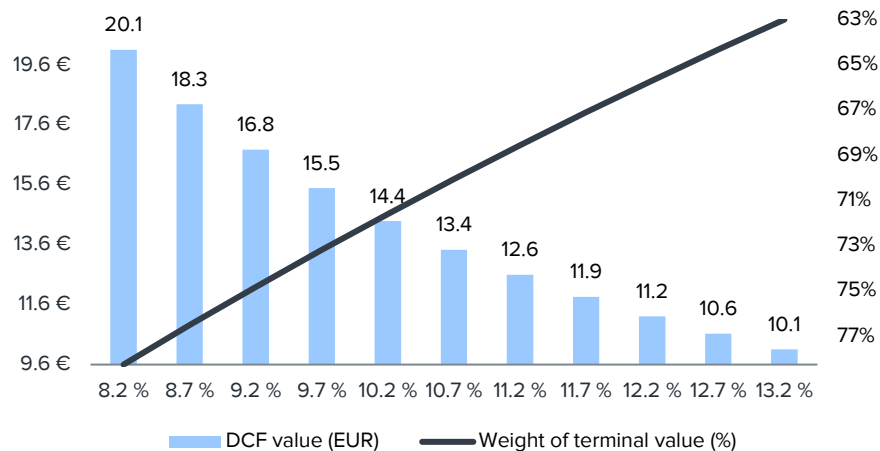
Sensitivity of DCF to changes in the risk-free rate

Bars (DCF value EUR): 20.1, 18.3, 16.8, 15.5, 14.4, 13.4, 12.6, 11.9, 11.2, 10.6, 10.1

Left axis: 9.6 €, 11.6 €, 13.6 €, 15.6 €, 17.6 €, 19.6 €

Right axis (inverse): 63%, 65%, 67%, 69%, 71%, 73%, 75%, 77%

X-axis: 0.0 %, 0.5 %, 1.0 %, 1.5 %, 2.0 %, 2.5 %, 3.0 %, 3.5 %, 4.0 %, 4.5 %, 5.0 %

Legend: DCF value (EUR) — Weight of terminal value (%)
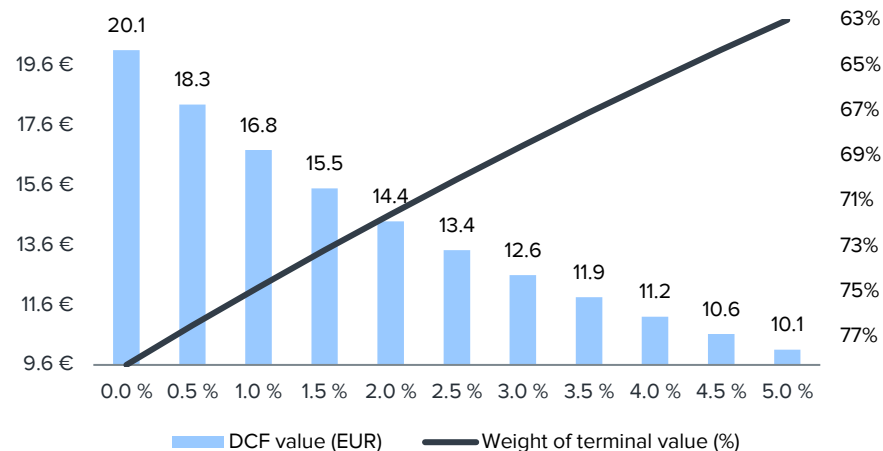
Sensitivity of DCF to changes in the terminal EBIT margin

Bars (DCF value EUR): 11.5, 11.9, 12.3, 12.7, 13.1, 13.4, 13.8, 14.2, 14.6, 15.0, 15.4

Left axis: 11.0 €, 12.0 €, 13.0 €, 14.0 €, 15.0 €, 16.0 €

Right axis (inverse): 65%, 66%, 67%, 68%, 69%, 70%, 71%, 72%, 73%

X-axis: 24.5 %, 26.0 %, 27.5 %, 29.0 %, 30.5 %, 32.0 %, 33.5 %, 35.0 %, 36.5 %, 38.0 %, 39.5 %

Legend: DCF value (EUR) — Weight of terminal value (%)
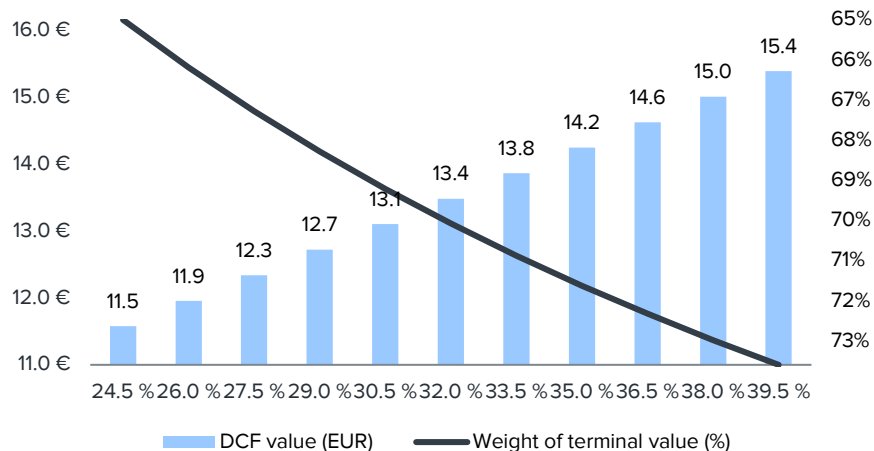
Growth and profitability assumptions in the DCF calculation

Left axis: -40%, -20%, 0%, 20%, 40%, 60%, 80%, 100%, 120%

X-axis: 2023, 2024e, 2025e, 2026e, 2027e, 2028e, 2029e, 2030e, 2031e, 2032e, 2033e, TERM

Legend: Revenue growth-% — EBIT-%
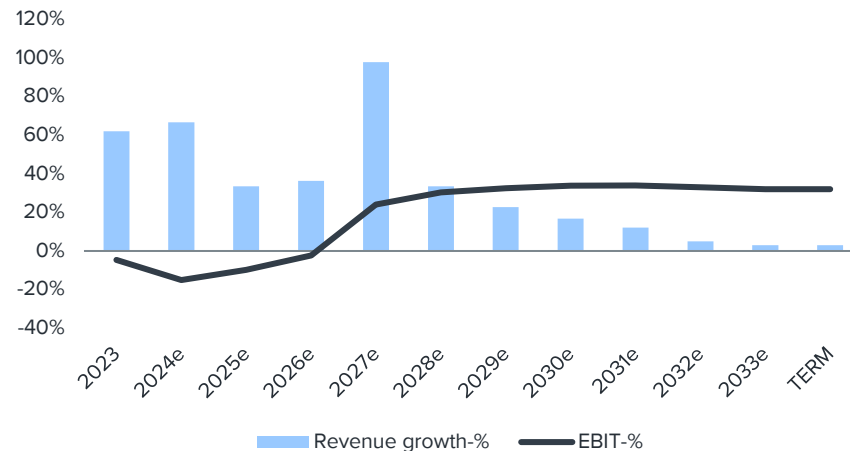
Source: Inderes. Note that the weight of the terminal value (%) is shown on an inverse scale for clarity.

Summary

Income statement	2024e	2025e	2026e	2027e
Revenue	22.7	30.3	41.3	81.8
EBITDA	-2.4	0.0	2.5	23.8
EBIT	-3.4	-3.0	-1.0	19.7
PTP	-5.0	-2.3	-0.4	20.3
Net Income	-4.0	-1.8	-0.3	16.2
Extraordinary items	0.0	0.0	0.0	0.0

Per share data	2024e	2025e	2026e	2027e
EPS (reported)	-0.12	-0.05	-0.01	0.48
EPS (adj.)	-0.09	-0.04	0.01	0.49
OCF / share	-0.11	0.01	0.07	0.54
FCF / share	-0.29	-0.17	-0.12	0.33
Book value / share	3.21	3.16	3.15	3.63
Dividend / share	0.00	0.00	0.00	0.00

Balance sheet	2024e	2025e	2026e	2027e
Balance sheet total	116.4	114.7	115.6	138.0
Equity capital	109.1	107.3	107.0	123.2
Goodwill	0.0	0.0	0.0	0.0
Net debt	-87.1	-81.9	-78.2	-89.9

Growth and profitability	2024e	2025e	2026e	2027e
Revenue growth-%	67%	34%	36%	98%
EBITDA growth-%	-970%	-100%	-41744%	837%
EBIT (adj.) growth-%	434%	-30%	-83%	-4997%
EPS (adj.) growth-%	133%	-59%	-121%	6331%
EBITDA-%	-10.7 %	0.0 %	6.1 %	29.0 %
EBIT (adj.)-%	-15.1 %	-7.9 %	-1.0 %	24.8 %
EBIT-%	-15.1 %	-9.8 %	-2.4 %	24.1 %
ROE-%	-3.6 %	-1.7 %	-0.3 %	14.1 %
ROI-%	-2.9 %	-2.0 %	-0.3 %	17.6 %
Equity ratio	93.7 %	93.5 %	92.5 %	89.3 %
Gearing	-79.8 %	-76.4 %	-73.1 %	-72.9 %

Cash flow	2024e	2025e	2026e	2027e
EBITDA	-2.4	0.0	2.5	23.8
Change in working capital	-2.1	-0.3	-0.4	-1.6
Operating cash flow	-3.9	0.3	2.3	18.2
CAPEX	-6.0	-6.0	-6.5	-7.0
Free cash flow	-9.9	-5.7	-4.2	11.2

Valuation multiples	2024e	2025e	2026e	2027e
EV/S	13.2	10.1	7.5	3.6
EV/EBITDA	neg.	neg.	>100	12.5
EV/EBIT (adj.)	neg.	neg.	neg.	14.7
P/E (adj.)	neg.	neg.	>100	23.0
P/B	3.5	3.6	3.6	3.1
Dividend-%	0.0 %	0.0 %	0.0 %	0.0 %

Source: Inderes

Disclaimer and recommendation history

Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
9/17/2024	Reduce	13.00 €	12.90 €
10/22/2024	Accumulate	13.00 €	11.40 €

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