# **PUUILO OYJ**

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**INDERES CORPORATE CUSTOMER** 

## **COMPANY REPORT**



### **Excellent cost control**

Puuilo will report its Q4 results on March 27 at 8:30 am EET. Based on preliminary figures, the company's Q4 profitability was at an excellent level. However, with the release of preliminary figures, the informative value of the Q4 report will be limited to the 2025 guidance, dividend and possible market commentary. We think that the expected 2025 guidance of strong earnings growth is supported by the opening of 7 new stores, a likely improvement in the market environment and the company's own efforts to strengthen profitability. We believe that the expected return, supported by earnings growth and the dividend, remains attractive. Therefore, we reiterate our Accumulate recommendation. Our target price rises to EUR 12.0 (was EUR 11.5) following the changes in the estimates.

#### Preliminary information shows Q4 was strong

In Q4, Puuilo's revenue increased by 12% to 86 MEUR. This means that like-for-like store growth had continued to be sluggish in what we estimate to be a weak market environment. We believe that the underlying factors are slower than historical growth in customer flows and a reduced basket as consumption is skewed towards low-price point and real-need products. On the other hand, their margin potential is significantly better than the rest of the selection, which we believe was the reason for the earnings beat (Q4 EBITA 14.3 MEUR). In addition, the record margin (Q4 EBITA 16.6% of revenue) has been strengthened by a well-scaled fixed cost structure. We had anticipated cost pressures for the company due to the rapid store roll-out in March, but these either did not materialize or the company managed to adjust its cost structure elsewhere in a very efficient way. We estimate the as yet unreported adjusted EPS for Q4 at EUR 0.12, with the increase mainly driven by higher EBITA. We expect the board to propose a dividend of EUR 0.45 (payout ratio 80%) per share. However, with the change in policy, part of the profit distribution may be in the form of share buybacks, which we view positively given the tax efficiency and good value creation potential of the business.

## Store network expanding and maturing, strong guidance expected

Our 2025-26e earnings estimates have been raised by 2-5% based on strong preliminary information. Puuilo opened 7 new stores in the financial year 2024 and the opening pipeline for 2025 looks similar. The expected improved market environment coupled with the new stores should support Puuilo's like-for-like revenue through a greater increase in customer flow and average customer purchase. Although like-for-like store growth in 2024 has been slower than in the past, the margin structure of the assortment has supported its earnings generation. This is because the focus of consumption has been on low-price point products, where the company has a much better margin than on higher-priced products. The dynamics may change as the average purchase increases, but we do not expect this to have a material impact on the bottom line or return on capital, as the decline in relative margin is offset by rising volumes. Based on these assumptions, we believe the company's guidance is in the range of 420-450 MEUR for revenue and 70-80 MEUR for EBITA, implying earnings growth of 4-19%.

## Expected return driven by strong earnings growth and dividend yield

The company's 2025e multiples (2025e P/E 17x, EV/EBIT 14x and IFRS-16 adj. EV/EBIT 13x) are slightly elevated, although we think they are acceptable for a company with strong earnings growth. This is supported by Puuilo's valuation in line with its peers (2025e P/E 15x and EV/EBIT 14x). Even though in the big picture, the share's value development is dependent on the company's earnings growth, the investor's expected return is also supported by a dividend yield at a reasonable level (~5%). The positive view on the stock is supported by a DCF model at a level of just above EUR 12, which assumes that both revenue growth and margins will moderate from current levels. Based on these parameters, the expected return on the stock remains sufficient in our books, meaning that the risk/reward ratio of the stock is attractive.

#### Recommendation

Accumulate (was Accumulate)

#### **Target price:**

**12.00 EUR** (was 11.50 EUR)

#### Share price:

11.16

#### **Business risk**







#### Valuation risk









	2023	20246	2025e	20266
Revenue	338.5	383.4	438.0	493.7
growth-%	14%	13%	14%	13%
EBIT adj.	52.8	65.3	73.5	85.2
EBIT-% adj.	15.6 %	17.0 %	16.8 %	17.3 %
Net Income	38.7	48.2	55.0	63.8
EPS (adj.)	0.46	0.57	0.65	0.75
P/E (adj.)	20.3	19.6	17.2	14.8
P/B	9.2	9.4	8.1	6.9
Dividend yield-%	4.1 %	4.1 %	4.7 %	5.4 %
EV/EBIT (adj.)	16.8	15.9	14.1	12.1
EV/EBITDA	13.1	12.4	10.8	9.4

2.6

Source: Inderes

EV/S

#### Guidance

(Unchanged)

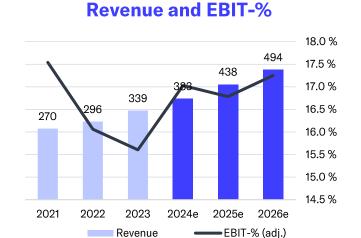
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Puuilo predicts that its revenue for 2024 will be 380-400 MEUR (2023: 339 MEUR) and the adjusted EBITA will be in the range of 60-66 MEUR (2023:  $54.1 \, \text{MEUR}$ ).

#### **Share price** 12.0 11.0 10.0 9.0 8.0 7.0 6.0 5.0 4.0 3/22 3/23 3/24 3/2 ——Puuilo Oyj OMXHCAP Source: Millistream Market Data AB



#### **EPS** and dividend



Source: Inderes

#### **Value drivers**

- Increasing the number of stores to over 70
- Significant growth potential remaining in ramping up existing stores
- Growth in private label
- As a result of growth, improved bargaining power with suppliers and scaling of costs
- Further streamlining of operating expenditure levels

#### **Risk factors**

Source: Inderes

- Increased competition as key competitors also expand their brick-and-mortar networks
- Global disruptions in product availability and the rise of protectionism
- Successful category management

Revenue

- Weakened consumer purchasing power in a cost-inflationary environment
- Professionalization of construction and urbanization

Valuation	2024e	<b>2025</b> e	<b>2026</b> e
Share price	11.2	11.2	11.2
Number of shares, millions	84.8	84.8	84.8
Market cap	946	946	946
EV	1041	1034	1032
P/E (adj.)	19.6	17.2	14.8
P/E	19.6	17.2	14.8
P/B	9.4	8.1	6.9
P/S	2.5	2.2	1.9
EV/Sales	2.7	2.4	2.1
EV/EBITDA	12.4	10.8	9.4
EV/EBIT (adj.)	15.9	14.1	12.1
Payout ratio (%)	80.0 %	80.0 %	80.0 %
Dividend yield-%	4.1 %	4.7 %	5.4 %

## **Estimates**

	Comparison		lus al sura s	C	Laur Illada	A adv. a l! = a al
MEUR / EUR	Companison	Actualized	Inderes	Consensus	Low High	Actualized
Revenue	76.8	85.8	85.8	86.6		383
EBITA (adj.)	10.7	14.3	14.3	-		67.0
EBIT	10.3	-	14.0	12.1		-
EPS (reported)	0.09	-	0.12	0.10		-
DPS	0.38	-	0.45	0.45		-
Revenue growth-%	12.4 %	11.7 %	11.8 %	12.7 %		13.3 %
EBITA-% (adj.)	13.9 %	16.7 %	16.6 %	-		17.5 %

Source: Inderes & Bloomberg (consensus, 5 estimates)

## **Moderate changes in forecasts**

#### **Estimate revisions**

- We have revised our 2024 estimates to reflect preliminary information.
- Due to the better-than-expected profitability development in Q4, our earnings forecasts for 2025 and 2026 also increased moderately.
- We added one new store for 2026, bringing the total to five new stores. However, it is
  possible that even more stores will be opened. But the number of new stores is still
  uncertain, as only one store is officially confirmed to open in 2026.

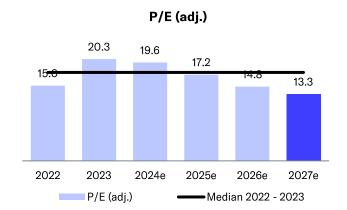
#### **Operational earnings drivers:**

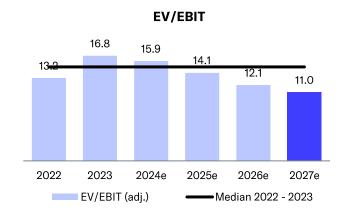
- Our basic assumption for the company's medium-term development is that revenue will continue to grow rapidly as the store network grows and matures. We believe that the company will reach the 71-store mark in 2028 and that the real potential in Finland will end at 73 stores in 2029.
- However, we anticipate that increasing competition in the Finnish discount retail market will erode Puuilo's margins, in which case we forecast a slight deterioration in gross margin. The decline due to competition will be offset by a growing share of private labels and more efficient sourcing and logistics.
- We expect the relative cost structure to become more efficient thanks to the scalable store network model.
- As a result, we expect earnings per share to grow slightly faster than revenue, at a rate of around 14% over the medium term.

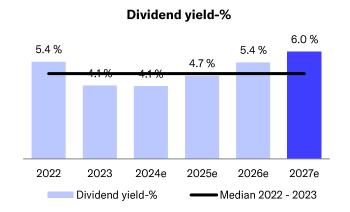
Estimate revisions	2024	2024	Change	<b>2025</b> e	<b>2025</b> e	Change	<b>2026</b> e	<b>2026</b> e	Change
MEUR / EUR	Inderes	Actualized	%	Old	New	%	Old	New	%
Revenue	382	383	0%	438	438	0%	491	494	1%
EBIT (exc. NRIs)	62.5	65.3	5%	72.4	73.5	1%	83.8	85.2	2%
EBIT	62.5	65.3	5%	72.4	73.5	1%	83.8	85.2	2%
PTP	57.4	60.2	5%	67.3	68.4	2%	78.5	79.8	2%
EPS (excl. NRIs)	0.54	0.57	5%	0.64	0.65	2%	0.74	0.75	2%
DPS	0.43	0.45	5%	0.51	0.52	2%	0.59	0.60	2%

## **Valuation table**

Valuation	2019	2020	2021	2022	2023	<b>2024</b> e	<b>2025</b> e	<b>2026</b> e	<b>2027</b> e
Share price				6.32	9.26	11.2	11.2	11.2	11.2
Number of shares, millions				84.8	84.8	84.8	84.8	84.8	84.8
Market cap				536	785	946	946	946	946
EV				630	886	1041	1034	1032	1032
P/E (adj.)				15.0	20.3	19.6	17.2	14.8	13.3
P/E				15.3	20.3	19.6	17.2	14.8	13.3
P/B				7.0	9.2	9.4	8.1	6.9	6.0
P/S				1.8	2.3	2.5	2.2	1.9	1.7
EV/Sales				2.1	2.6	2.7	2.4	2.1	1.9
EV/EBITDA				10.4	13.1	12.4	10.8	9.4	8.6
EV/EBIT (adj.)				13.2	16.8	15.9	14.1	12.1	11.0
Payout ratio (%)				82.9 %	83.3 %	80.0 %	80.0 %	80.0 %	80.0 %
Dividend yield-%				5.4 %	4.1 %	4.1 %	4.7 %	5.4 %	6.0 %







## **Peer group valuation**

Peer group valuation Company	Market cap MEUR	EV MEUR	EV/ 2024e	EBIT 2025e	EV/EI 2024e	BITDA 2025e	EV 2024e	7/S 2025e	P <sub>2</sub>	/E 2025e	Dividend 2024e	d <mark>yield-%</mark> 2025e	P/B 2024e
Europris ASA	1122	1482	12.5	10.8	7.2	6.6	1.2	1.1	14.0	12.1	4.6	5.0	3.0
Byggmax Group AB	265	491	18.2	14.0	5.6	5.2	0.8	0.8	14.9	11.6	2.7	4.0	1.1
Clas Ohlson AB	1403	1535	14.9	14.1	8.7	8.3	1.5	1.4	17.9	16.8	2.8	2.9	6.0
Axfood AB	4725	6086	18.0	15.9	8.6	8.1	0.7	0.7	20.7	17.5	3.8	4.0	6.6
Dollar General Corp	16558	21807	12.4	12.2	8.3	8.0	0.6	0.6	14.3	14.0	2.9	3.0	2.4
Kesko Oyj	7521	10442	15.1	14.1	8.1	7.7	0.8	0.8	16.1	14.8	5.0	5.4	2.6
Musti Group Oyj	684	843	15.6	13.6	8.9	8.1	1.7	1.6	17.3	15.2	3.9	4.4	3.4
Verkkokauppa.com Oyj	92	102	17.7	11.5	7.9	6.2	0.2	0.2	28.9	15.8	2.2	4.4	2.9
Tokmanni Oyj	749	1566	13.1	11.7	6.2	5.8	0.9	0.9	11.1	9.5	6.1	7.0	2.5
Rusta	1090	1597	19.3	15.9	9.3	8.1	1.5	1.3	22.1	17.1	1.9	2.6	5.0
Tractor Supply	27820	29302	20.5	18.9	15.6	14.4	2.0	1.9	26.2	23.6	1.6	1.8	12.1
Puuilo Oyj (Inderes)	946	1041	15.9	14.1	12.4	10.8	2.7	2.4	19.6	17.2	4.1	4.7	9.4
Average			16.1	13.9	8.6	7.9	1.1	1.0	18.5	15.3	3.4	4.0	4.3
Median			15.6	14.0	8.3	8.0	0.9	0.9	17.3	15.2	2.9	4.0	3.0
Diff-% to median			<b>2</b> %	0%	<b>50</b> %	35%	205%	178%	14%	13%	40%	17%	209%

Source: Refinitiv / Inderes

## **Income statement**

Income statement	2022	Q1'23	Q2'23	Q3'23	Q4'23	2023	Q1'24	Q2'24	Q3'24	Q4'24e	<b>2024</b> e	<b>2025</b> e	<b>2026</b> e	<b>2027</b> e
Revenue	296	65.0	104	92.3	76.8	339	75.4	120	102	85.8	383	438	494	548
EBITDA	60.5	10.6	24.3	18.7	14.3	67.8	12.4	29.0	23.9	18.5	83.8	95.9	110	120
Depreciation	-13.5	-3.6	-3.7	-3.7	-4.0	-15.0	-4.8	-4.5	-4.6	-4.5	-18.5	-22.4	-25.0	-26.1
EBIT (excl. NRI)	47.6	7.0	20.6	15.0	10.3	52.8	7.6	24.4	19.3	14.0	65.3	73.5	85.2	94.2
EBIT	47.0	7.0	20.6	15.0	10.3	52.8	7.6	24.4	19.3	14.0	65.3	73.5	85.2	94.2
Net financial items	-3.1	-1.0	-1.3	-1.0	-1.2	-4.5	-1.3	-1.3	-1.2	-1.3	-5.1	-5.1	-5.4	-5.6
PTP	43.9	6.0	19.3	14.0	9.1	48.4	6.3	23.1	18.1	12.7	60.2	68.4	79.8	88.6
Taxes	-8.8	-1.2	-3.9	-2.8	-1.8	-9.7	-1.3	-4.6	-3.6	-2.5	-12.0	-13.3	-16.0	-17.7
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net earnings	35.1	4.8	15.4	11.2	7.3	38.7	5.0	18.5	14.5	10.1	48.2	55.0	63.8	70.9
EPS (adj.)	0.42	0.06	0.18	0.13	0.09	0.46	0.06	0.22	0.17	0.12	0.57	0.65	0.75	0.84
EPS (rep.)	0.41	0.06	0.18	0.13	0.09	0.46	0.06	0.22	0.17	0.12	0.57	0.65	0.75	0.84
Key figures	2022	Q1'23	Q2'23	Q3'23	Q4'23	2023	Q1'24	Q2'24	Q3'24	Q4'24e	2024e	<b>2025</b> e	<b>2026</b> e	<b>2027</b> e
Revenue growth-%	9.7 %	10.4 %	17.1 %	15.4 %	12.4 %	14.2 %	16.1 %	14.9 %	10.7 %	11.8 %	13.3 %	14.2 %	12.7 %	11.0 %
Adjusted EBIT growth-%	0.4 %	19.6 %	16.0 %	2.5 %	9.3 %	11.0 %	8.1 %	18.8 %	28.8 %	36.4 %	23.6 %	12.6 %	15.9 %	10.6 %
EBITDA-%	20.4 %	16.3 %	23.2 %	20.2 %	18.6 %	20.0 %	16.4 %	24.2 %	23.4 %	21.6 %	21.8 %	21.9 %	22.3 %	22.0 %
Adjusted EBIT-%	16.1 %	10.8 %	19.7 %	16.2 %	13.3 %	15.6 %	10.0 %	20.4 %	18.9 %	16.3 %	17.0 %	16.8 %	17.3 %	17.2 %
Net earnings-%	11.8 %	7.4 %	14.8 %	12.1 %	9.5 %	11.4 %	6.7 %	15.4 %	14.2 %	11.8 %	12.6 %	12.6 %	12.9 %	12.9 %

## **Balance sheet**

Assets	2022	2023	2024e	<b>2025</b> e	<b>2026</b> e
Non-current assets	107	127	133	140	148
Goodwill	33.5	33.5	33.5	33.5	33.5
Intangible assets	17.4	16.4	16.6	17.2	17.8
Tangible assets	55.6	75.9	82.6	89.1	97.1
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	0.7	1.0	0.0	0.0	0.0
Current assets	124	122	148	176	203
Inventories	89.9	93.1	102	109	123
Other current assets	0.0	0.0	0.0	0.0	0.0
Receivables	5.4	7.2	7.7	8.8	10.8
Cash and equivalents	28.8	21.5	39.2	58.2	68.8
Balance sheet total	231	249	281	316	351

Liabilities & equity	2022	2023	2024e	<b>2025</b> e	<b>2026</b> e
Equity	76.2	85.0	101	117	137
Share capital	29.1	29.1	29.1	29.1	29.1
Retained earnings	47.1	55.9	71.8	88.3	108
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	0.0	0.0	0.0	0.0	0.0
Other equity	0.0	0.0	0.0	0.0	0.0
Minorities	0.0	0.0	0.0	0.0	0.0
Non-current liabilities	113	112	134	146	155
Deferred tax liabilities	0.0	2.7	0.0	0.0	0.0
Provisions	0.0	0.9	0.0	0.0	0.0
Interest bearing debt	113	108	134	146	155
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	0.0	0.0	0.0	0.0	0.0
Current liabilities	41.7	51.7	46.0	52.6	59.2
Interest bearing debt	9.9	14.6	0.0	0.0	0.0
Payables	31.8	37.1	46.0	52.6	59.2
Other current liabilities	0.0	0.0	0.0	0.0	0.0
Balance sheet total	231	249	281	316	351

## **DCF-calculation**

DCF model	2023	<b>2024</b> e	<b>2025</b> e	<b>2026</b> e	<b>2027</b> e	<b>2028</b> e	<b>2029</b> e	<b>2030</b> e	<b>2031</b> e	<b>2032</b> e	<b>2033</b> e	TERM
Revenue growth-%	14.2 %	13.3 %	14.2 %	12.7 %	11.0 %	9.7 %	7.5 %	7.0 %	5.0 %	3.0 %	1.8 %	1.8 %
EBIT-%	15.6 %	17.0 %	16.8 %	17.3 %	17.2 %	17.0 %	17.0 %	17.0 %	17.0 %	16.5 %	16.5 %	16.5 %
EBIT (operating profit)	52.8	65.3	73.5	85.2	94.2	102	110	118	123	123	126	
+ Depreciation	15.0	18.5	22.4	25.0	26.1	28.9	31.5	33.7	35.7	37.3	38.9	
- Paid taxes	-7.3	-13.7	-13.3	-16.0	-17.7	-19.3	-20.8	-22.3	-23.4	-23.3	-24.8	
- Tax, financial expenses	-0.9	-1.0	-1.0	-1.1	-1.1	-1.1	-1.2	-1.2	-1.3	-1.4	-1.4	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.1	
- Change in working capital	0.4	-0.1	-2.4	-9.3	-8.3	-8.1	-6.9	-6.9	-5.3	-3.3	-2.0	
Operating cash flow	60.0	68.9	79.1	83.8	93.3	103	113	121	129	133	137	
+ Change in other long-term liabilities	0.9	-0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-34.2	-25.5	-29.5	-33.5	-37.5	-39.5	-41.0	-42.0	-43.0	-44.0	-45.3	
Free operating cash flow	26.7	42.5	49.6	50.3	55.8	63.1	71.5	78.9	86.2	88.8	92.0	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	26.7	42.5	49.6	50.3	55.8	63.1	71.5	78.9	86.2	88.8	92.0	1461
Discounted FCFF		43.1	46.6	43.6	44.7	46.8	49.0	50.0	50.5	48.1	46.1	732
Sum of FCFF present value		1201	1158	1111	1067	1023	976	927	877	826	778	732
Enterprise value DCF		1201										
- Interest bearing debt		-122.8										

21.5

0.0

-32.2

1068

12.6

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-Minorities

+ Cash and cash equivalents

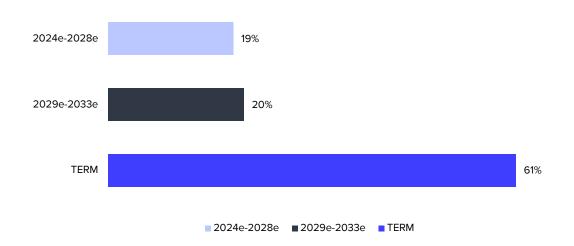
Equity value DCF per share

-Dividend/capital return

**Equity value DCF** 

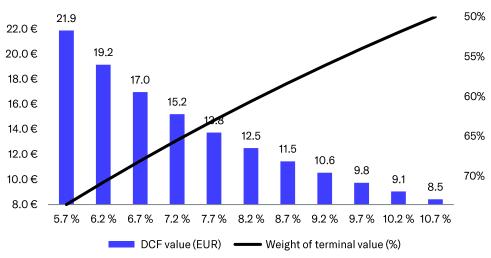
Weighted average cost of capital (WACC)	8.2 %
Cost of equity	9.2 %
Risk free interest rate	2.5 %
Liquidity premium	1.00%
Market risk premium	4.75%
Equity Beta	1.20
Cost of debt	5.0 %
Target debt ratio (D/(D+E)	20.0 %
Tax-% (WACC)	20.0 %
WACC	

#### Cash flow distribution

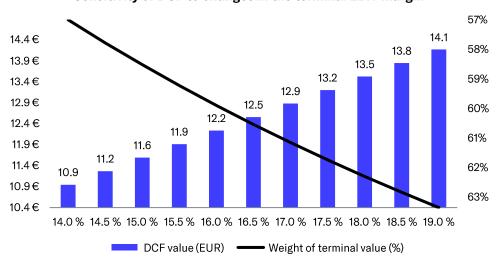


## DCF sensitivity calculations and key assumptions in graphs

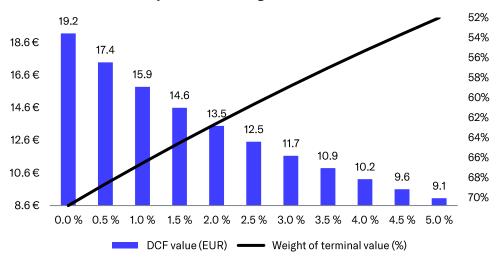




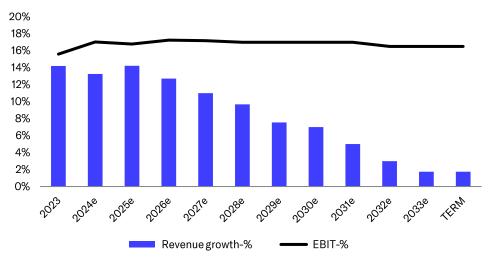
#### Sensitivity of DCF to changes in the terminal EBIT margin



#### Sensitivity of DCF to changes in the risk-free rate



#### Growth and profitability assumptions in the DCF calculation



## **Summary**

Income statement	2022	2023	<b>2024</b> e	<b>2025</b> e
Revenue	296.4	338.5	383.4	438.0
EBITDA	60.5	67.8	83.8	95.9
EBIT	47.0	52.8	65.3	73.5
PTP	43.9	48.4	60.2	68.4
Net Income	35.1	38.7	48.2	55.0
Extraordinary items	-0.6	0.0	0.0	0.0
Balance sheet	2022	2023	2024e	2025e
Balance sheet total	231.3	248.5	281.2	316.3
Equity capital	76.2	85.0	100.9	117.4
Goodwill	33.5	33.5	33.5	33.5
Net debt	94.5	101.3	95.1	88.1
Cash flow	2022	2023	2024e	2025e
EBITDA	60.5	67.8	83.8	95.9
Change in working capital	1.7	0.4	-0.1	-2.4
Operating cash flow	52.1	60.0	68.9	79.1
CAPEX	-20.4	-34.2	-25.5	-29.5
Free cash flow	31.7	26.7	42.5	49.6
Valuation multiples	2022	2023	<b>2024</b> e	<b>2025</b> e
EV/S	2.1	2.6	2.7	2.4
EV/EBITDA	10.4	13.1	12.4	10.8
EV/EBIT (adj.)	13.2	16.8	15.9	14.1
P/E (adj.)	15.0	20.3	19.6	17.2
P/B	7.0	9.2	9.4	8.1
Dividend-%	5.4 %	4.1 %	4.1%	4.7 %
Source: Inderes				

Per share data	2022	2023	<b>2024</b> e	<b>2025</b> e
EPS (reported)	0.41	0.46	0.57	0.65
EPS (adj.)	0.42	0.46	0.57	0.65
OCF / share	0.61	0.71	0.81	0.93
FCF / share	0.37	0.31	0.50	0.59
Book value / share	0.90	1.00	1.19	1.39
Dividend / share	0.34	0.38	0.45	0.52
Growth and profitability	2022	2023	2024e	<b>2025</b> e
Revenue growth-%	10%	14%	13%	14%
EBITDA growth-%	8%	12%	24%	14%
EBIT (adj.) growth-%	0%	11%	24%	13%
EPS (adj.) growth-%	2%	8%	24%	14%
EBITDA-%	20.4 %	20.0 %	21.8 %	21.9 %
EBIT (adj.)-%	16.1 %	15.6 %	17.0 %	16.8 %
EBIT-%	15.9 %	15.6 %	17.0 %	16.8 %
ROE-%	48.8 %	48.0 %	51.8 %	<b>50.4</b> %
ROI-%	24.6 %	25.9 %	29.5 %	29.5 %
Equity ratio	32.9 %	34.2 %	35.9 %	37.1 %
Gearing	124.0 %	119.2 %	94.2 %	<b>75.0</b> %

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Buy	The 12-month risk-adjusted expected shareholder return of
	the share is very attractive

Accumulate The 12-month risk-adjusted expected shareholder return of the share is attractive

Reduce The 12-month risk-adjusted expected shareholder return of

the share is weak

Sell The 12-month risk-adjusted expected shareholder return of

the share is very weak

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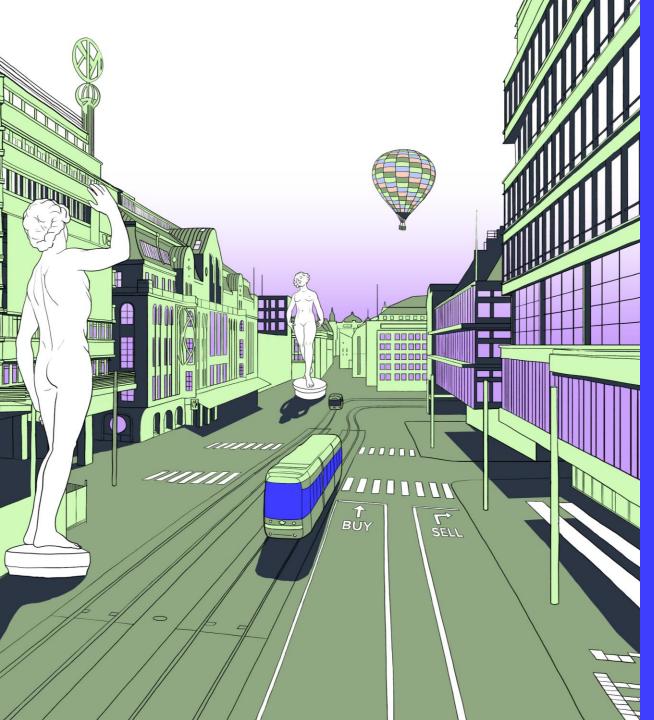
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#### Recommendation history (>12 mo)

Date	Recommendation	Target	Share price		
10/12/2021	Accumulate	8.50 €	7.77 €		
12/17/2021	Accumulate	10.00€	8.88 €		
4/1/2022	Buy	8.50 €	6.72 €		
5/27/2022	Buy	6.00€	5.16 €		
6/15/2022	Buy	6.00€	4.79 €		
9/8/2022	Buy	6.00€	4.94 €		
9/16/2022	Buy	6.00€	4.92 €		
12/16/2022	Buy	6.70 €	5.92 €		
3/31/2023	Buy	7.00 €	6.11 €		
5/16/2023	Accumulate	8.00€	7.34 €		
6/15/2023	Accumulate	8.00 €	7.18 €		
	Analyst changed				
9/13/2023	Accumulate	8.50 €	7.63 €		
9/25/2023	Accumulate	9.00€	7.93 €		
12/14/2023	Accumulate	9.00€	8.41 €		
3/21/2024	Reduce	9.00€	9.26 €		
3/28/2024	Accumulate	10.00€	9.18 €		
4/24/2024	Accumulate	11.00 €	9.99€		
6/13/2024	Accumulate	11.50 €	10.31 €		
9/13/2024	Accumulate	11.00 €	9.84 €		
12/12/2024	Accumulate	11.50 €	10.07 €		
12/30/2024	Accumulate	11.50 €	11.16 €		
3/10/2025	Accumulate	12.00 €	11.16 €		



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